

United States
SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the quarterly period ended:

September 30, 2020

Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the transition period from _____ to _____

| Commission File No. | Name of Registrant, State of Incorporation, Address of Principal Executive Offices, and Telephone No. | IRS Employer Identification No. |
|------------------------|--|------------------------------------|
| 000-49965 | MGE Energy, Inc. (a Wisconsin Corporation) 133 South Blair Street Madison, Wisconsin 53788 (608) 252-7000 mgeenergy.com | 39-2040501 |
| 000-1125 | Madison Gas and Electric Company (a Wisconsin Corporation) 133 South Blair Street Madison, Wisconsin 53788 (608) 252-7000 mge.com | 39-0444025 |

Indicate by check mark whether the registrants (1) have filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrants were required to file such reports), and (2) have been subject to such filing requirements for the past 90 days:

MGE Energy, Inc. Yes No

Madison Gas and Electric Company Yes No

Indicate by check mark whether the registrants have submitted electronically every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrants were required to submit such files):

MGE Energy, Inc. Yes No

Madison Gas and Electric Company Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

| | Large Accelerated Filer | Accelerated Filer | Non-accelerated Filer | Smaller Reporting Company | Emerging Growth Company |
|---|-------------------------------------|--------------------------|-------------------------------------|------------------------------|----------------------------|
| MGE Energy, Inc. | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Madison Gas and Electric Company | <input type="checkbox"/> | <input type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |

If an emerging growth company, indicate by check mark if the registrants have elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

MGE Energy, Inc.

Madison Gas and Electric Company

Indicate by check mark whether the registrants are shell companies (as defined in Rule 12b-2 of the Exchange Act):

MGE Energy, Inc. Yes No

Madison Gas and Electric Company Yes No

Securities registered pursuant to Section 12(b) of the Act:

| Title of each class | Trading symbol(s) | Name of each exchange on which registered |
|---------------------------------------|-------------------|---|
| Common Stock, \$1 Par Value Per Share | MGEE | The NASDAQ Stock Market |

Number of Shares Outstanding of Each Class of Common Stock as of October 31, 2020

| | |
|----------------------------------|--|
| MGE Energy, Inc. | Common stock, \$1.00 par value, 36,163,370 shares outstanding. |
| Madison Gas and Electric Company | Common stock, \$1.00 par value, 17,347,894 shares outstanding (all of which are owned beneficially and of record by MGE Energy, Inc.). |

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PART I. FINANCIAL INFORMATION.

Filing Format

This combined Form 10-Q is being filed separately by MGE Energy, Inc. (MGE Energy) and Madison Gas and Electric Company (MGE). MGE is a wholly owned subsidiary of MGE Energy and represents a majority of its assets, liabilities, revenues, expenses, and operations. Thus, all information contained in this report relates to, and is filed by, MGE Energy. Information that is specifically identified in this report as relating solely to MGE Energy, such as its financial statements and information relating to its nonregulated business, does not relate to, and is not filed by, MGE. MGE makes no representation as to that information. The terms "we" and "our," as used in this report, refer to MGE Energy and its consolidated subsidiaries unless otherwise indicated.

Forward-Looking Statements

This report, and other documents filed by MGE Energy and MGE with the Securities and Exchange Commission (SEC) from time to time, contain forward-looking statements that reflect management's current assumptions and estimates regarding future performance and economic conditions—especially as they relate to economic conditions, future load growth, revenues, expenses, capital expenditures, financial resources, regulatory matters, and the scope and expense associated with future environmental regulation. These forward-looking statements are made pursuant to the provisions of the Private Securities Litigation Reform Act of 1995. Words such as "believe," "expect," "anticipate," "estimate," "could," "should," "intend," "will," and other similar words generally identify forward-looking statements. Both MGE Energy and MGE caution investors that these forward-looking statements are subject to known and unknown risks and uncertainties that may cause actual results to differ materially from those projected, expressed, or implied.

The factors that could cause actual results to differ materially from the forward-looking statements made by a registrant include: (a) those factors discussed in the registrants' 2019 Annual Report on Form 10-K: Item 1A. Risk Factors, as updated by Part II, Item 1A. Risk Factors in this report, Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations, as updated by Part I, Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations in this report, and Item 8. Financial Statements and Supplementary Data – Note 16, as updated by Part I, Item 1. Financial Statements – Note 8 in this report, and (b) other factors discussed herein and in other filings made by that registrant with the SEC.

Readers are cautioned not to place undue reliance on these forward-looking statements, which apply only as of the date of this report. MGE Energy and MGE assume no obligation to release publicly any revision to these forward-looking statements to reflect events or circumstances after the date of this report, except as required by law.

Where to Find More Information

The public may read and copy any reports or other information that MGE Energy and MGE file with the SEC at the SEC's public reference room at 100 F Street, NE, Washington, D.C. 20549. The public may obtain information on the operation of the Public Reference Room by calling the SEC at 1-800-SEC-0330. These documents also are available to the public from commercial document retrieval services, the website maintained by the SEC at sec.gov, MGE Energy's website at mgeenergy.com, and MGE's website at mge.com. Copies may be obtained from our websites free of charge. Information contained on MGE Energy's and MGE's websites shall not be deemed incorporated into, or to be a part of, this report.

Definitions, Abbreviations, and Acronyms Used in the Text and Notes of this Report

Abbreviations, acronyms, and definitions used in the text and notes of this report are defined below.

MGE Energy and Subsidiaries:

| | |
|---------------------------|---|
| CWDC | Central Wisconsin Development Corporation |
| MAGAEL | MAGAEL, LLC |
| MGE | Madison Gas and Electric Company |
| MGE Energy | MGE Energy, Inc. |
| MGE Power | MGE Power, LLC |
| MGE Power Elm Road | MGE Power Elm Road, LLC |
| MGE Power West Campus | MGE Power West Campus, LLC |
| MGE Services | MGE Services, LLC |
| MGE State Energy Services | MGE State Energy Services, LLC |
| MGE Transco | MGE Transco Investment, LLC |
| MGEE Transco | MGEE Transco, LLC |
| North Mendota | North Mendota Energy & Technology Park, LLC |

Other Defined Terms:

| | |
|---------------------------|--|
| 2006 Plan | MGE Energy's 2006 Performance Unit Plan |
| 2013 Plan | MGE Energy's 2013 Director Incentive Plan |
| 2020 Plan | MGE Energy's 2020 Performance Unit Plan |
| ACE | Affordable Clean Energy |
| AFUDC | Allowance for Funds Used During Construction |
| ATC | American Transmission Company LLC |
| ATC Holdco | ATC Holdco, LLC |
| Badger Hollow I | Badger Hollow I Solar Farm |
| Badger Hollow II | Badger Hollow II Solar Farm |
| BART | Best Available Retrofit Technology |
| BAT | Best Available Technology |
| Blount | Blount Station |
| BSER | Best System of Emissions Reductions |
| CAVR | Clean Air Visibility Rule |
| CCR | Coal Combustion Residual |
| codification | Financial Accounting Standards Board Accounting Standards Codification |
| Columbia | Columbia Energy Center |
| cooling degree days | Measure of the extent to which the average daily temperature is above 65 degrees Fahrenheit, which is considered an indicator of possible increased demand for energy to provide cooling |
| COVID-19 | Coronavirus Disease 2019 |
| CSAPR | Cross-State Air Pollution Rule |
| Dth | Dekatherms, a quantity measure for natural gas |
| EGUs | Electric Generating Units |
| electric margin | Electric revenues less fuel for electric generation and purchase power costs, a non-GAAP measure |
| Elm Road Units | Elm Road Generating Station |
| EPA | United States Environmental Protection Agency |
| FERC | Federal Energy Regulatory Commission |
| FTR | Financial Transmission Rights |
| GAAP | Generally Accepted Accounting Principles |
| gas margin | Gas revenues less cost of gas sold, a non-GAAP measure |
| GHG | Greenhouse Gas |
| heating degree days (HDD) | Measure of the extent to which the average daily temperature is below 65 degrees Fahrenheit, which is considered an indicator of possible increased demand for energy to provide heating |

| | |
|------------------|--|
| IRS | Internal Revenue Service |
| kWh | Kilowatt-hour, a measure of electric energy produced |
| MISO | Midcontinent Independent System Operator (a regional transmission organization) |
| MW | Megawatt, a measure of electric energy generating capacity |
| MWh | Megawatt-hour, a measure of electric energy produced |
| NAAQS | National Ambient Air Quality Standards |
| NO _x | Nitrogen Oxide |
| PGA | Purchased Gas Adjustment clause, a regulatory mechanism used to reconcile natural gas costs recovered in rates to actual costs |
| PHMDC | Public Health Madison & Dane County |
| PHMDC Directives | Public Health Madison & Dane County's Forward Dane Plan and related emergency orders |
| PPA | Purchased Power Agreement |
| PSCW | Public Service Commission of Wisconsin |
| Riverside | Riverside Energy Center |
| ROE | Return on Equity |
| Saratoga | Saratoga Wind Farm |
| SCR | Selective Catalytic Reduction |
| SEC | Securities and Exchange Commission |
| SO ₂ | Sulfur Dioxide |
| Stock Plan | Direct Stock Purchase and Dividend Reinvestment Plan of MGE Energy |
| Tax Act | Tax Cuts and Jobs Act |
| Two Creeks | Two Creeks Solar Farm |
| VIE | Variable Interest Entity |
| WCCF | West Campus Cogeneration Facility |
| WDNR | Wisconsin Department of Natural Resources |
| working capital | Current assets less current liabilities |
| WPL | Wisconsin Power and Light Company, a subsidiary of Alliant Energy Corporation |
| XBRL | eXtensible Business Reporting Language |

Item 1. Financial Statements.

MGE Energy, Inc.
Consolidated Statements of Income (unaudited)
(In thousands, except per share amounts)

| | Three Months Ended | | Nine Months Ended | |
|---|---------------------------|------------------|--------------------------|------------------|
| | September 30, | | September 30, | |
| | 2020 | 2019 | 2020 | 2019 |
| Operating Revenues: | | | | |
| Electric revenues | \$ 116,568 | \$ 120,821 | \$ 303,556 | \$ 315,367 |
| Gas revenues | 18,643 | 17,377 | 98,568 | 112,547 |
| <i>Total Operating Revenues</i> | <u>135,211</u> | <u>138,198</u> | <u>402,124</u> | <u>427,914</u> |
| Operating Expenses: | | | | |
| Fuel for electric generation | 12,945 | 15,901 | 31,343 | 40,221 |
| Purchased power | 10,708 | 9,126 | 32,050 | 31,013 |
| Cost of gas sold | 3,812 | 3,092 | 40,950 | 55,220 |
| Other operations and maintenance | 45,819 | 48,070 | 136,412 | 143,979 |
| Depreciation and amortization | 18,592 | 18,193 | 55,193 | 53,423 |
| Other general taxes | 5,010 | 5,078 | 14,892 | 15,026 |
| <i>Total Operating Expenses</i> | <u>96,886</u> | <u>99,460</u> | <u>310,840</u> | <u>338,882</u> |
| Operating Income | <u>38,325</u> | <u>38,738</u> | <u>91,284</u> | <u>89,032</u> |
| Other income, net | 6,534 | 5,204 | 19,131 | 15,074 |
| Interest expense, net | (5,765) | (5,831) | (17,740) | (17,227) |
| Income before income taxes | 39,094 | 38,111 | 92,675 | 86,879 |
| Income tax provision | (7,300) | (7,454) | (16,053) | (16,667) |
| Net Income | <u>\$ 31,794</u> | <u>\$ 30,657</u> | <u>\$ 76,622</u> | <u>\$ 70,212</u> |
| Earnings Per Share of Common Stock (basic and diluted) | <u>\$ 0.88</u> | <u>\$ 0.88</u> | <u>\$ 2.16</u> | <u>\$ 2.03</u> |
| Dividends per share of common stock | <u>\$ 0.370</u> | <u>\$ 0.353</u> | <u>\$ 1.075</u> | <u>\$ 1.028</u> |
| Weighted Average Shares Outstanding (basic and diluted) | <u>36,163</u> | <u>34,668</u> | <u>35,427</u> | <u>34,668</u> |

The accompanying notes are an integral part of the above unaudited consolidated financial statements.

MGE Energy, Inc.
Consolidated Statements of Cash Flows (unaudited)
(In thousands)

| | Nine Months Ended September 30, | |
|---|------------------------------------|------------------|
| | 2020 | 2019 |
| Operating Activities: | | |
| Net income | \$ 76,622 | \$ 70,212 |
| Items not affecting cash: | | |
| Depreciation and amortization | 55,193 | 53,423 |
| Deferred income taxes | 8,464 | 4,864 |
| Provision for doubtful receivables | 1,078 | 978 |
| Employee benefit plan credit | (2,813) | (2,866) |
| Equity earnings in investments | (7,780) | (6,879) |
| Other items | 382 | 692 |
| Changes in working capital items: | | |
| Decrease in current assets | 5,494 | 14,307 |
| Decrease in current liabilities | (8,808) | (24,088) |
| Dividends from investments | 6,929 | 5,526 |
| Cash contributions to pension and other postretirement plans | (4,576) | (3,707) |
| Other noncurrent items, net | 5,826 | (760) |
| <i>Cash Provided by Operating Activities</i> | 136,011 | 111,702 |
| Investing Activities: | | |
| Capital expenditures | (139,055) | (128,389) |
| Capital contributions to investments | (4,007) | (5,894) |
| Other | (1,298) | (248) |
| <i>Cash Used for Investing Activities</i> | (144,360) | (134,531) |
| Financing Activities: | | |
| Issuance of common stock, net | 79,635 | - |
| Cash dividends paid on common stock | (38,349) | (35,622) |
| Repayments of long-term debt | (22,784) | (3,405) |
| Issuance of long-term debt | 19,300 | - |
| Net proceeds from short-term debt | - | 41,500 |
| Other | (1,175) | (1,331) |
| <i>Cash Provided by Financing Activities</i> | 36,627 | 1,142 |
| Change in cash, cash equivalents, and restricted cash | 28,278 | (21,687) |
| Cash, cash equivalents, and restricted cash at beginning of period | 25,814 | 84,929 |
| Cash, cash equivalents, and restricted cash at end of period | \$ 54,092 | \$ 63,242 |
| Supplemental disclosures of cash flow information: | | |
| Significant noncash investing activities: | | |
| Accrued capital expenditures | \$ 23,594 | \$ 16,819 |

The accompanying notes are an integral part of the above unaudited consolidated financial statements.

MGE Energy, Inc.
Consolidated Balance Sheets (unaudited)
(In thousands)

| | September 30, | December 31, |
|---|----------------------|---------------------|
| | 2020 | 2019 |
| ASSETS | | |
| Current Assets: | | |
| Cash and cash equivalents | \$ 53,058 | \$ 23,481 |
| Accounts receivable, less reserves of \$4,636 and \$2,820, respectively | 39,177 | 40,482 |
| Other accounts receivable, less reserves of \$1,248 and \$438, respectively | 9,828 | 7,940 |
| Unbilled revenues | 20,029 | 25,899 |
| Materials and supplies, at average cost | 33,608 | 26,287 |
| Fuel for electric generation, at average cost | 5,793 | 8,358 |
| Stored natural gas, at average cost | 10,022 | 10,637 |
| Prepaid taxes | 11,759 | 16,892 |
| Regulatory assets - current | 7,845 | 11,432 |
| Other current assets | 8,814 | 10,233 |
| <i>Total Current Assets</i> | <u>199,933</u> | <u>181,641</u> |
| Other long-term receivables | 1,662 | 1,811 |
| Regulatory assets | 126,929 | 134,314 |
| Pension benefit asset | 21,848 | 13,630 |
| Other deferred assets and other | 18,087 | 19,093 |
| Property, Plant, and Equipment: | | |
| Property, plant, and equipment, net | 1,536,567 | 1,530,199 |
| Construction work in progress | 197,594 | 112,484 |
| <i>Total Property, Plant, and Equipment</i> | <u>1,734,161</u> | <u>1,642,683</u> |
| Investments | | |
| Total Assets | <u>\$ 2,195,726</u> | <u>\$ 2,081,664</u> |
| LIABILITIES AND CAPITALIZATION | | |
| Current Liabilities: | | |
| Long-term debt due within one year | \$ 19,742 | \$ 19,659 |
| Accounts payable | 56,054 | 55,161 |
| Accrued interest and taxes | 5,789 | 7,244 |
| Accrued payroll related items | 11,625 | 12,752 |
| Regulatory liabilities - current | 3,585 | 9,228 |
| Derivative liabilities | 9,640 | 10,100 |
| Other current liabilities | 9,045 | 14,676 |
| <i>Total Current Liabilities</i> | <u>115,480</u> | <u>128,820</u> |
| Other Credits: | | |
| Deferred income taxes | 253,411 | 243,302 |
| Investment tax credit - deferred | 2,692 | 763 |
| Regulatory liabilities | 171,637 | 164,965 |
| Accrued pension and other postretirement benefits | 68,632 | 68,665 |
| Derivative liabilities | 6,340 | 15,340 |
| Finance lease liabilities | 17,795 | 17,379 |
| Other deferred liabilities and other | 65,772 | 63,013 |
| <i>Total Other Credits</i> | <u>586,279</u> | <u>573,427</u> |
| Capitalization: | | |
| Common shareholders' equity | 973,584 | 855,676 |
| Long-term debt | 520,383 | 523,741 |
| <i>Total Capitalization</i> | <u>1,493,967</u> | <u>1,379,417</u> |
| Commitments and contingencies (see Footnote 8) | | |
| Total Liabilities and Capitalization | <u>\$ 2,195,726</u> | <u>\$ 2,081,664</u> |

The accompanying notes are an integral part of the above unaudited consolidated financial statements.

MGE Energy, Inc.
Consolidated Statements of Common Equity (unaudited)
(In thousands, except per share amounts)

| | Common Stock | | Additional Paid-in Capital | Retained Earnings | Accumulated Other Comprehensive Income/(Loss) | Total |
|--|--------------|-----------|----------------------------------|----------------------|--|------------|
| | Shares | Value | | | | |
| Three Months Ended September 30, 2019 | | | | | | |
| Beginning Balance | 34,668 | \$ 34,668 | \$ 316,268 | \$ 481,861 | \$ - | \$ 832,797 |
| Net income | | | | 30,657 | | 30,657 |
| Common stock dividends declared (\$0.353 per share) | | | | (12,220) | | (12,220) |
| Ending Balance - September 30, 2019 | 34,668 | \$ 34,668 | \$ 316,268 | \$ 500,298 | \$ - | \$ 851,234 |
| Three Months Ended September 30, 2020 | | | | | | |
| Beginning Balance | 36,163 | \$ 36,163 | \$ 394,408 | \$ 524,600 | \$ - | \$ 955,171 |
| Net income | | | | 31,794 | | 31,794 |
| Common stock dividends declared (\$0.370 per share) | | | | (13,381) | | (13,381) |
| Ending Balance - September 30, 2020 | 36,163 | \$ 36,163 | \$ 394,408 | \$ 543,013 | \$ - | \$ 973,584 |
| Nine Months Ended September 30, 2019 | | | | | | |
| Beginning Balance | 34,668 | \$ 34,668 | \$ 316,268 | \$ 465,708 | \$ - | \$ 816,644 |
| Net income | | | | 70,212 | | 70,212 |
| Common stock dividends declared (\$1.028 per share) | | | | (35,622) | | (35,622) |
| Ending Balance - September 30, 2019 | 34,668 | \$ 34,668 | \$ 316,268 | \$ 500,298 | \$ - | \$ 851,234 |
| Nine Months Ended September 30, 2020 | | | | | | |
| Beginning Balance | 34,668 | \$ 34,668 | \$ 316,268 | \$ 504,740 | \$ - | \$ 855,676 |
| Net income | | | | 76,622 | | 76,622 |
| Common stock dividends declared (\$1.075 per share) | | | | (38,349) | | (38,349) |
| Common stock issued, net | 1,495 | 1,495 | 78,140 | | | 79,635 |
| Ending Balance - September 30, 2020 | 36,163 | \$ 36,163 | \$ 394,408 | \$ 543,013 | \$ - | \$ 973,584 |

The accompanying notes are an integral part of the above unaudited consolidated financial statements.

Madison Gas and Electric Company
Consolidated Statements of Income (unaudited)
(In thousands)

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|---|-------------------------------------|------------------|------------------------------------|------------------|
| | 2020 | 2019 | 2020 | 2019 |
| Operating Revenues: | | | | |
| Electric revenues | \$ 116,568 | \$ 120,821 | \$ 303,556 | \$ 315,367 |
| Gas revenues | 18,643 | 17,377 | 98,568 | 112,547 |
| <i>Total Operating Revenues</i> | <u>135,211</u> | <u>138,198</u> | <u>402,124</u> | <u>427,914</u> |
| Operating Expenses: | | | | |
| Fuel for electric generation | 12,945 | 15,901 | 31,343 | 40,221 |
| Purchased power | 10,708 | 9,126 | 32,050 | 31,013 |
| Cost of gas sold | 3,812 | 3,092 | 40,950 | 55,220 |
| Other operations and maintenance | 45,591 | 47,947 | 135,634 | 143,282 |
| Depreciation and amortization | 18,592 | 18,193 | 55,193 | 53,423 |
| Other general taxes | 5,010 | 5,078 | 14,892 | 15,026 |
| <i>Total Operating Expenses</i> | <u>96,658</u> | <u>99,337</u> | <u>310,062</u> | <u>338,185</u> |
| Operating Income | <u>38,553</u> | <u>38,861</u> | <u>92,062</u> | <u>89,729</u> |
| Other income, net | 4,093 | 2,672 | 11,005 | 7,837 |
| Interest expense, net | <u>(5,802)</u> | <u>(6,095)</u> | <u>(17,848)</u> | <u>(18,223)</u> |
| Income before income taxes | <u>36,844</u> | <u>35,438</u> | <u>85,219</u> | <u>79,343</u> |
| Income tax provision | <u>(6,611)</u> | <u>(6,687)</u> | <u>(14,028)</u> | <u>(14,579)</u> |
| Net Income | <u>\$ 30,233</u> | <u>\$ 28,751</u> | <u>\$ 71,191</u> | <u>\$ 64,764</u> |
| Less: Net Income Attributable to Noncontrolling | | | | |
| Interest, net of tax | <u>(5,493)</u> | <u>(5,614)</u> | <u>(16,754)</u> | <u>(16,725)</u> |
| Net Income Attributable to MGE | <u>\$ 24,740</u> | <u>\$ 23,137</u> | <u>\$ 54,437</u> | <u>\$ 48,039</u> |

The accompanying notes are an integral part of the above unaudited consolidated financial statements.

Madison Gas and Electric Company
Consolidated Statements of Cash Flows (unaudited)
(In thousands)

| | Nine Months Ended September 30, | |
|---|------------------------------------|-----------------|
| | 2020 | 2019 |
| Operating Activities: | | |
| Net income | \$ 71,191 | \$ 64,764 |
| Items not affecting cash: | | |
| Depreciation and amortization | 55,193 | 53,423 |
| Deferred income taxes | 7,334 | 3,653 |
| Provision for doubtful receivables | 1,078 | 978 |
| Employee benefit plan credit | (2,813) | (2,866) |
| Other items | 1,234 | 1,653 |
| Changes in working capital items: | | |
| Decrease in current assets | 3,352 | 14,236 |
| Decrease in current liabilities | (5,212) | (22,234) |
| Cash contributions to pension and other postretirement plans | (4,576) | (3,707) |
| Other noncurrent items, net | 5,090 | (880) |
| <i>Cash Provided by Operating Activities</i> | 131,871 | 109,020 |
| Investing Activities: | | |
| Capital expenditures | (139,055) | (128,389) |
| Other | (1,512) | (477) |
| <i>Cash Used for Investing Activities</i> | (140,567) | (128,866) |
| Financing Activities: | | |
| Distributions to parent from noncontrolling interest | (16,000) | (17,000) |
| Capital contribution from parent | 30,000 | - |
| Repayments of long-term debt | (22,784) | (3,405) |
| Issuance of long-term debt | 19,300 | - |
| Net proceeds from short-term debt | - | 41,500 |
| Other | (1,144) | (1,133) |
| <i>Cash Provided by Financing Activities</i> | 9,372 | 19,962 |
| Change in cash, cash equivalents, and restricted cash | 676 | 116 |
| Cash, cash equivalents, and restricted cash at beginning of period | 5,529 | 6,670 |
| Cash, cash equivalents, and restricted cash at end of period | \$ 6,205 | \$ 6,786 |
| Supplemental disclosures of cash flow information: | | |
| Significant noncash investing activities: | | |
| Accrued capital expenditures | \$ 23,594 | \$ 16,819 |

The accompanying notes are an integral part of the above unaudited consolidated financial statements.

Madison Gas and Electric Company
Consolidated Balance Sheets (unaudited)
(In thousands)

| | <u>September 30,</u> <u>2020</u> | <u>December 31,</u> <u>2019</u> |
|---|-------------------------------------|------------------------------------|
| ASSETS | | |
| Current Assets: | | |
| Cash and cash equivalents | \$ 5,171 | \$ 3,196 |
| Accounts receivable, less reserves of \$4,636 and \$2,820, respectively | 39,177 | 40,482 |
| Affiliate receivables | 530 | 530 |
| Other accounts receivable, less reserves of \$1,248 and \$438, respectively | 9,824 | 7,936 |
| Unbilled revenues | 20,029 | 25,899 |
| Materials and supplies, at average cost | 33,608 | 26,287 |
| Fuel for electric generation, at average cost | 5,793 | 8,358 |
| Stored natural gas, at average cost | 10,022 | 10,637 |
| Prepaid taxes | 12,373 | 15,463 |
| Regulatory assets - current | 7,845 | 11,432 |
| Other current assets | 8,746 | 10,065 |
| <i>Total Current Assets</i> | <u>153,118</u> | <u>160,285</u> |
| Affiliate receivable long-term | 2,251 | 2,648 |
| Regulatory assets | 126,929 | 134,314 |
| Pension benefit asset | 21,848 | 13,630 |
| Other deferred assets and other | 18,509 | 19,680 |
| Property, Plant, and Equipment: | | |
| Property, plant, and equipment, net | 1,536,595 | 1,530,227 |
| Construction work in progress | 197,594 | 112,484 |
| <i>Total Property, Plant, and Equipment</i> | <u>1,734,189</u> | <u>1,642,711</u> |
| Investments | 461 | 209 |
| Total Assets | <u>\$ 2,057,305</u> | <u>\$ 1,973,477</u> |
| LIABILITIES AND CAPITALIZATION | | |
| Current Liabilities: | | |
| Long-term debt due within one year | \$ 19,742 | \$ 19,659 |
| Accounts payable | 56,035 | 54,845 |
| Accrued interest and taxes | 8,602 | 8,754 |
| Accrued payroll related items | 11,625 | 12,752 |
| Regulatory liabilities - current | 3,585 | 9,228 |
| Derivative liabilities | 9,640 | 10,100 |
| Other current liabilities | 9,048 | 12,683 |
| <i>Total Current Liabilities</i> | <u>118,277</u> | <u>128,021</u> |
| Other Credits: | | |
| Deferred income taxes | 223,021 | 214,041 |
| Investment tax credit - deferred | 2,692 | 763 |
| Regulatory liabilities | 171,637 | 164,965 |
| Accrued pension and other postretirement benefits | 68,632 | 68,665 |
| Derivative liabilities | 6,340 | 15,340 |
| Finance lease liabilities | 17,795 | 17,379 |
| Other deferred liabilities and other | 65,748 | 62,973 |
| <i>Total Other Credits</i> | <u>555,865</u> | <u>544,126</u> |
| Capitalization: | | |
| Common shareholder's equity | 721,723 | 637,286 |
| Noncontrolling interest | 141,057 | 140,303 |
| <i>Total Equity</i> | <u>862,780</u> | <u>777,589</u> |
| Long-term debt | 520,383 | 523,741 |
| <i>Total Capitalization</i> | <u>1,383,163</u> | <u>1,301,330</u> |
| Commitments and contingencies (see Footnote 8) | | |
| Total Liabilities and Capitalization | <u>\$ 2,057,305</u> | <u>\$ 1,973,477</u> |

The accompanying notes are an integral part of the above unaudited consolidated financial statements.

Madison Gas and Electric Company
Consolidated Statements of Equity (unaudited)
(In thousands)

| | Common Stock | | Additional Paid-in Capital | Retained Earnings | Accumulated Other Comprehensive Income/(Loss) | Non- Controlling Interest | Total |
|---|--------------|-----------|----------------------------------|----------------------|--|---------------------------------|------------|
| | Shares | Value | | | | | |
| Three Months Ended September 30, 2019 | | | | | | | |
| Beginning balance | 17,348 | \$ 17,348 | \$ 192,417 | \$ 363,493 | \$ - | \$ 141,065 | \$ 714,323 |
| Net income | | | | 23,137 | | 5,614 | 28,751 |
| Distributions to parent from noncontrolling interest | | | | | | (5,500) | (5,500) |
| Ending Balance - September 30, 2019 | 17,348 | \$ 17,348 | \$ 192,417 | \$ 386,630 | \$ - | \$ 141,179 | \$ 737,574 |
| Three Months Ended September 30, 2020 | | | | | | | |
| Beginning balance | 17,348 | \$ 17,348 | \$ 252,917 | \$ 426,718 | \$ - | \$ 143,064 | \$ 840,047 |
| Net income | | | | 24,740 | | 5,493 | 30,233 |
| Distributions to parent from noncontrolling interest | | | | | | (7,500) | (7,500) |
| Ending Balance - September 30, 2020 | 17,348 | \$ 17,348 | \$ 252,917 | \$ 451,458 | \$ - | \$ 141,057 | \$ 862,780 |
| Nine Months Ended September 30, 2019 | | | | | | | |
| Beginning balance | 17,348 | \$ 17,348 | \$ 192,417 | \$ 338,591 | \$ - | \$ 141,454 | \$ 689,810 |
| Net income | | | | 48,039 | | 16,725 | 64,764 |
| Distributions to parent from noncontrolling interest | | | | | | (17,000) | (17,000) |
| Ending Balance - September 30, 2019 | 17,348 | \$ 17,348 | \$ 192,417 | \$ 386,630 | \$ - | \$ 141,179 | \$ 737,574 |
| Nine Months Ended September 30, 2020 | | | | | | | |
| Beginning balance | 17,348 | \$ 17,348 | \$ 222,917 | \$ 397,021 | \$ - | \$ 140,303 | \$ 777,589 |
| Net income | | | | 54,437 | | 16,754 | 71,191 |
| Capital contributions from parent | | | 30,000 | | | | 30,000 |
| Distributions to parent from noncontrolling interest | | | | | | (16,000) | (16,000) |
| Ending Balance - September 30, 2020 | 17,348 | \$ 17,348 | \$ 252,917 | \$ 451,458 | \$ - | \$ 141,057 | \$ 862,780 |

The accompanying notes are an integral part of the above unaudited consolidated financial statements.

MGE Energy, Inc., and Madison Gas and Electric Company
Notes to Consolidated Financial Statements (unaudited)
September 30, 2020

1. Summary of Significant Accounting Policies – MGE Energy and MGE.

a. Basis of Presentation.

This report is a combined report of MGE Energy and MGE. References in this report to "MGE Energy" are to MGE Energy, Inc. and its subsidiaries. References in this report to "MGE" are to Madison Gas and Electric Company.

MGE Power Elm Road and MGE Power West Campus own electric generating assets and lease those assets to MGE. Both entities are variable interest entities under applicable authoritative accounting guidance. MGE is considered the primary beneficiary of these entities as a result of contractual agreements. As a result, MGE has consolidated MGE Power Elm Road and MGE Power West Campus. See Footnote 3 of Notes to Consolidated Financial Statements under Item 8, Financial Statements and Supplementary Data, of MGE Energy's and MGE's 2019 Annual Report on Form 10-K (the 2019 Annual Report on Form 10-K).

The accompanying consolidated financial statements as of September 30, 2020, and during the three and nine months ended, are unaudited but include all adjustments that MGE Energy and MGE management consider necessary for a fair statement of their respective financial statements. All adjustments are of a normal, recurring nature except as otherwise disclosed. The year-end consolidated balance sheet information was derived from the audited balance sheet appearing in the 2019 Annual Report on Form 10-K but does not include all disclosures required by accounting principles generally accepted in the United States of America. These notes should be read in conjunction with the financial statements and the notes on pages 54 through 107 of the 2019 Annual Report on Form 10-K.

b. COVID-19.

With the global outbreak of the Coronavirus Disease 2019 (COVID-19) and the declaration of a pandemic by the World Health Organization on March 11, 2020, U.S. governmental authorities have deemed electric and gas utilities to be critical infrastructure. MGE Energy therefore has an obligation to keep operating and maintaining our critical electric and gas infrastructure. Since then, MGE Energy has been subject to, and is following, local, state and federal public health and safety regulations and guidance to control the pandemic.

MGE Energy's and MGE's consolidated financial statements reflect estimates and assumptions made by management that affect the reported amounts of assets and liabilities at the date of the consolidated financial statements and reported amounts of revenue and expenses during the reporting periods presented. MGE Energy and MGE considered the impact of COVID-19 developments on the assumptions and estimates used in the preparation of these financial statements.

c. Cash, Cash Equivalents, and Restricted Cash.

The following table presents the components of total cash, cash equivalents and restricted cash on the consolidated balance sheets.

| <i>(In thousands)</i> | MGE Energy | | MGE | |
|---|-----------------------|----------------------|-----------------------|----------------------|
| | September 30, 2020 | December 31, 2019 | September 30, 2020 | December 31, 2019 |
| Cash and cash equivalents | \$ 53,058 | \$ 23,481 | \$ 5,171 | \$ 3,196 |
| Restricted cash | 484 | 619 | 484 | 619 |
| Receivable - margin account | 550 | 1,714 | 550 | 1,714 |
| Cash, cash equivalents, and restricted cash | <u>\$ 54,092</u> | <u>\$ 25,814</u> | <u>\$ 6,205</u> | <u>\$ 5,529</u> |

Cash Equivalents

MGE Energy and MGE consider all highly liquid investments purchased with an original maturity of three months or less to be cash equivalents.

Restricted Cash

MGE has certain cash accounts that are restricted to uses other than current operations and designated for a specific purpose. MGE's restricted cash accounts include cash held by trustees for certain employee benefits and cash deposits held by third parties. These are included in "Other current assets" on the consolidated balance sheets.

Receivable – Margin Account

Cash amounts held by counterparties as margin collateral for certain financial transactions are recorded as Receivable – margin account in "Other current assets" on the consolidated balance sheets. The costs being hedged are fuel for electric generation, purchased power, and cost of gas sold.

d. Trade Receivables, Allowance for Credit Losses, and Concentration Risk.

Trade accounts receivable are recorded at the invoiced amount and do not bear interest. A 1% late payment charge is normally recorded on all receivables unpaid after the due date. In late March 2020, the 1% late payment charge was suspended in response to the PSCW's COVID-19 order. The order also suspended disconnection or refusal of services to any customer, with limited exceptions. The PSCW order was lifted on July 25, 2020; however, as permitted by regulatory action, MGE notified the PSCW of its election to continue to waive late fees until December 31, 2020. See Footnote 9.c. for further information.

The allowance for credit losses associated with these receivables represents MGE's best estimate of the amount of probable credit losses for existing accounts receivable. MGE manages concentration of credit risk through its credit and collection policies, which are consistent with state regulatory requirements. The allowance for credit losses is estimated based on historical write-off experience, regional economic data, review of the accounts receivable aging, and reasonable and supportable forecasts that affect the collectability of the reported amount. MGE has considered the effects of COVID-19 developments and associated governmental regulations, including suspension of disconnections for non-payment, in its estimate of allowance for credit losses by applying data from historical recessions and other significant economic downturns.

As of September 30, 2020, MGE had a reserve balance of \$5.9 million against accounts receivable. During the three and nine months ended September 30, 2020, MGE recorded \$0.3 million and \$0.9 million in write-offs, respectively. During the three and nine months ended September 30, 2020, MGE recorded \$1.1 million and \$3.5 million of additional reserves, respectively, which include estimated impacts of COVID-19. The PSCW issued a deferral accounting order for deferral of incremental COVID-19-related costs. Recovery of these costs are expected to be addressed in future rate proceedings. As of September 30, 2020, MGE had deferred \$2.5 million of incremental COVID-19-related costs as a regulatory asset. See Footnote 9.c. for further information.

2. New Accounting Standards - MGE Energy and MGE.

Recently Adopted

Credit Losses.

In June 2016, the Financial Accounting Standards Board issued authoritative guidance within the codification's Credit Losses topic, which introduced a new model for recognizing credit losses on financial instruments based on an estimate of current expected credit losses. The authoritative guidance became effective January 1, 2020. MGE adopted the standard on the effective date. The adoption of this standard did not have a material impact on MGE Energy's and MGE's financial statements. New disclosures are required under the new standard. See Footnote 1.d. for allowance for credit loss disclosures.

3. Investment in ATC and ATC Holdco - MGE Energy and MGE.

ATC owns and operates electric transmission facilities primarily in Wisconsin. MGE received an interest in ATC when it, like other Wisconsin electric utilities, contributed its electric transmission facilities to ATC as required by Wisconsin law. That interest is presently held by MGE Transco, a subsidiary of MGE Energy. ATC Holdco was formed by several members of ATC, including MGE Energy, to pursue electric transmission development and investments outside of Wisconsin. The ownership interest in ATC Holdco is held by MGEE Transco, a subsidiary of MGE Energy.

MGE Transco and MGEE Transco have accounted for their investments in ATC and ATC Holdco, respectively, under the equity method of accounting. Equity earnings from investments are recorded as "Other income" on the consolidated statements of income of MGE Energy. MGE Transco recorded the following amounts related to its investment in ATC:

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|--|-------------------------------------|----------|------------------------------------|----------|
| | 2020 | 2019 | 2020 | 2019 |
| <i>(In thousands)</i> | | | | |
| Equity earnings from investment in ATC | \$ 2,319 | \$ 2,364 | \$ 7,724 | \$ 6,879 |
| Dividends from investments | 2,349 | 1,781 | 6,620 | 5,526 |
| Capital contributions to ATC | 359 | 888 | 892 | 2,131 |

ATC Holdco was formed in December 2016 to pursue transmission development opportunities which typically have long development and investment lead times before becoming operational. ATC Holdco's future transmission development activities have been suspended for the near term.

In October 2020, MGE Transco made a \$0.4 million capital contribution to ATC.

ATC's summarized financial data is as follows:

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|---------------------------------------|-------------------------------------|------------|------------------------------------|------------|
| | 2020 | 2019 | 2020 | 2019 |
| <i>(In thousands)</i> | | | | |
| Operating revenues | \$ 187,833 | \$ 184,833 | \$ 577,705 | \$ 544,760 |
| Operating expenses | (92,975) | (94,713) | (285,697) | (278,673) |
| Other income, net | 643 | 484 | 1,924 | 1,031 |
| Interest expense, net | (28,801) | (29,165) | (83,947) | (87,121) |
| Earnings before members' income taxes | \$ 66,700 | \$ 61,439 | \$ 209,985 | \$ 179,997 |

MGE receives transmission and other related services from ATC. During the three and nine months ended September 30, 2020, MGE recorded \$7.7 million and \$23.0 million, respectively, for transmission services received compared to \$7.6 million and \$22.8 million for the comparable periods in 2019. MGE also provides a variety of operational, maintenance, and project management services for ATC, which are reimbursed by ATC. As of September 30, 2020, and December 31, 2019, MGE had a receivable due from ATC of \$2.7 million and \$1.6 million, respectively. The receivable includes expenditures to fund transmission infrastructure upgrades at Badger Hollow I and II and Two Creeks. MGE will be reimbursed for these costs after the new

generation assets have been placed into service.

4. Taxes - MGE Energy and MGE.

Effective Tax Rate.

The consolidated income tax provision differs from the amount computed by applying the statutory federal income tax rate to income before income taxes, as follows:

| | MGE Energy | | MGE | |
|---|---------------|---------------|---------------|---------------|
| | 2020 | 2019 | 2020 | 2019 |
| Three Months Ended September 30, | | | | |
| Statutory federal income tax rate | 21.0 % | 21.0 % | 21.0 % | 21.0 % |
| State income taxes, net of federal benefit | 6.3 | 6.3 | 6.2 | 6.2 |
| Amortized investment tax credits | (0.1) | (0.1) | (0.1) | (0.1) |
| Credit for electricity from wind energy | (5.0) | (4.8) | (5.4) | (5.2) |
| AFUDC equity, net | (1.1) | (0.4) | (1.2) | (0.4) |
| Amortization of utility excess deferred tax - tax reform ^(a) | (2.0) | (1.9) | (2.2) | (2.1) |
| Other, net, individually insignificant | (0.4) | (0.5) | (0.4) | (0.5) |
| Effective income tax rate | <u>18.7 %</u> | <u>19.6 %</u> | <u>17.9 %</u> | <u>18.9 %</u> |
| | | | | |
| | MGE Energy | | MGE | |
| | 2020 | 2019 | 2020 | 2019 |
| Nine Months Ended September 30, | | | | |
| Statutory federal income tax rate | 21.0 % | 21.0 % | 21.0 % | 21.0 % |
| State income taxes, net of federal benefit | 6.3 | 6.3 | 6.2 | 6.2 |
| Amortized investment tax credits | (0.1) | (0.1) | (0.1) | (0.1) |
| Credit for electricity from wind energy | (6.1) | (5.6) | (6.6) | (6.1) |
| AFUDC equity, net | (1.3) | (0.3) | (1.4) | (0.3) |
| Amortization of utility excess deferred tax - tax reform ^(a) | (2.4) | (2.2) | (2.6) | (2.4) |
| Other, net, individually insignificant | (0.1) | 0.1 | - | 0.1 |
| Effective income tax rate | <u>17.3 %</u> | <u>19.2 %</u> | <u>16.5 %</u> | <u>18.4 %</u> |

(a) Included are impacts of the Tax Cuts and Jobs Act for the regulated utility for excess deferred taxes recognized using a normalization method of accounting. During the three and nine months ended September 30, 2020, MGE recognized \$0.7 million and \$2.0 million, respectively, compared to \$0.6 million and \$1.7 million for the comparable periods in 2019. The amount and timing of the cash impacts will depend on the period over which certain income tax benefits are provided to customers, as determined by the PSCW.

5. Pension and Other Postretirement Plans - MGE Energy and MGE.

MGE maintains qualified and nonqualified pension plans, health care, and life insurance benefits and defined contribution 401(k) benefit plans for its employees and retirees.

The components of net periodic benefit cost, other than the service cost component, are recorded in "Other income, net" on the consolidated statements of income. The service cost component is recorded in "Other operations and maintenance" on the consolidated statements of income. MGE has regulatory treatment and recognizes regulatory assets or liabilities for timing differences between when net periodic benefit costs are recovered and when costs are recognized.

The following table presents the components of net periodic benefit costs recognized.

| <i>(In thousands)</i> | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|--|-------------------------------------|-----------------|------------------------------------|-----------------|
| | 2020 | 2019 | 2020 | 2019 |
| Pension Benefits | | | | |
| Components of net periodic benefit cost: | | | | |
| Service cost | \$ 1,324 | \$ 1,040 | \$ 3,972 | \$ 3,402 |
| Interest cost | 3,052 | 3,170 | 9,157 | 10,364 |
| Expected return on assets | (6,807) | (5,054) | (20,422) | (16,523) |
| Amortization of: | | | | |
| Prior service credit | (31) | (26) | (93) | (85) |
| Actuarial loss | 1,339 | 1,637 | 4,018 | 5,351 |
| Net periodic benefit (credit) cost | <u>\$ (1,123)</u> | <u>\$ 767</u> | <u>\$ (3,368)</u> | <u>\$ 2,509</u> |
| Postretirement Benefits | | | | |
| Components of net periodic benefit cost: | | | | |
| Service cost | \$ 316 | \$ 276 | \$ 948 | \$ 829 |
| Interest cost | 570 | 721 | 1,709 | 2,164 |
| Expected return on assets | (789) | (677) | (2,366) | (2,034) |
| Amortization of: | | | | |
| Transition obligation | 1 | 1 | 2 | 2 |
| Prior service credit | (667) | (664) | (2,001) | (1,994) |
| Actuarial loss | 55 | 100 | 165 | 300 |
| Net periodic benefit (credit) cost | <u>\$ (514)</u> | <u>\$ (243)</u> | <u>\$ (1,543)</u> | <u>\$ (733)</u> |

As a result of lower investment returns in the fourth quarter of 2018, pension and postretirement benefit costs increased in 2019. In August 2019, the PSCW approved MGE's request to defer the difference between estimated pension and other postretirement costs included in the 2019 and 2020 rate settlement and actual expense incurred. MGE expects that the deferred cost for employee benefit plans will be factored into future rate proceedings. During 2019, MGE deferred approximately \$6.2 million of pension and other post-retirement costs. MGE expects actual costs will be lower than the amount included in the 2020 rate settlement, which will reduce the regulatory asset that MGE expects to be factored into future rate proceedings. During the three and nine months ended September 30, 2020, MGE collected approximately \$0.2 million and \$0.7 million, respectively, of pension and other postretirement costs, which reduced the amount deferred in 2019. During the three and nine months ended September 30, 2019, MGE deferred approximately \$1.3 million and \$4.6 million, respectively, of pension and postretirement costs. The impact of this deferral has not been reflected in the table above.

6. Equity and Financing Arrangements.

a. Common Stock - MGE Energy.

MGE Energy sells shares of its common stock through its Direct Stock Purchase and Dividend Reinvestment Plan (the Stock Plan). Those shares may be newly issued shares or shares that are purchased in the open market by an independent agent for participants in the Stock Plan. All sales under the Stock Plan are covered by a shelf registration statement that MGE Energy filed with the SEC. During the three and nine months ended September 30, 2020 and 2019, MGE Energy issued no new shares of common stock under the Stock Plan.

In May 2020, MGE Energy issued 1.5 million shares of its common stock in an underwritten offering. MGE Energy received proceeds, net of underwriter fees and issuance costs, of \$79.6 million from the issuance and sale of those shares. The net proceeds are being used for general corporate purposes, including funding capital expenditures being made by MGE.

b. Dilutive Shares Calculation - MGE Energy.

MGE Energy has no dilutive securities issued.

c. Long-term Debt - MGE Energy and MGE.

In April 2020, MGE borrowed \$19.3 million from the City of Madison, Wisconsin's issuance of Industrial Development Revenue Refunding Bonds (Madison Gas and Electric Company Project), Series 2020A. The bonds carry an interest rate of 2.05% per annum with interest payable semi-annually on April 1 and October 1 of each year, which commenced on October 1, 2020. The bonds require their holder to tender them on April 30, 2023, at which time the bonds will either be repriced and remarketed or redeemed and retired. MGE used the proceeds to redeem at par \$19.3 million of existing Industrial Development Revenue Refunding Bonds (Madison Gas and Electric Company Project), Series 2002B due October 1, 2027.

The funds for the loan were provided by a purchaser of the bonds pursuant to a Bond Purchase and Covenants Agreement between that purchaser and MGE. That Agreement requires MGE to maintain a ratio of consolidated indebtedness to consolidated total capitalization not to exceed a maximum of 65%. Both consolidated indebtedness and consolidated total capitalization are to be determined in accordance with GAAP, except that amounts included within MGE's indebtedness and capitalization from "variable interest entities" are excluded. A change of control constitutes a default under the Bond Purchase Agreement. Change in control events are defined as (i) a failure by MGE Energy to hold 100% of the outstanding voting equity interest in MGE or (ii) the acquisition of beneficial ownership of 30% or more of the outstanding voting stock of MGE Energy by one person or two or more persons acting in concert. The ratio, and its calculation, and the change of control provision reflect the provisions contained in MGE's credit agreements.

7. Share-Based Compensation - MGE Energy and MGE.

a. 2013 Director Incentive Plan and 2006 Performance Unit Plan

Under MGE Energy's 2013 Director Incentive Plan (the 2013 Plan) and its 2006 Performance Unit Plan (the 2006 Plan), non-employee directors and eligible employees, respectively, may receive performance units that entitle the holder to receive a cash payment equal to the value of a designated number of shares of MGE Energy's common stock, plus dividend equivalent payments thereon, at the end of the performance period set in the award. In accordance with the plans' provisions, these awards are subject to prescribed vesting schedules and must be settled in cash. Accordingly, no shares of common stock will be issued in connection with the plans.

In 2020, 5,048 units were granted under the 2013 Plan and are subject to a three-year graded vesting schedule. No units were granted under the 2006 Plan in 2020 in view of the adoption of the 2020 Performance Unit Plan described below. On the grant date, the cost of the director or employee services received in exchange for a performance unit award is measured based on the current market value of MGE Energy common stock. The fair value of the awards is remeasured quarterly, including as of September 30, 2020, as required by applicable accounting standards. Changes in quarterly fair value as well as the original grant are recognized as compensation cost. Since this amount is remeasured throughout the vesting period, the compensation cost is subject to variability.

For nonretirement eligible employees under the 2006 Plan, stock-based compensation costs are accrued and recognized using the graded vesting method. Compensation cost for retirement eligible employees or employees that will become retirement eligible during the vesting schedule are recognized on an abridged horizon as retirement eligibility accelerates vesting.

During the three months ended September 30, 2020 and 2019, MGE recorded \$0.1 million and \$0.9 million, respectively, in compensation expense as a result of awards under the 2013 Plan and 2006 Plan. During the nine months ended September 30, 2020 and 2019, MGE recorded \$0.3 million in compensation benefit and \$2.8 million in compensation expense, respectively, as a result of awards under the 2013 Plan and 2006 Plan. In January 2020, cash payments of \$2.0 million were distributed relating to awards that were granted in a prior year under the plans. No forfeitures of units occurred during the three and nine months ended September 30, 2020 and 2019. As of September 30, 2020, \$3.4 million of outstanding awards are vested. Of this amount, no cash settlements have occurred as cash

payments are only made at the end of the period covered by the awards.

b. 2020 Performance Unit Plan

The 2020 Performance Unit Plan (the 2020 Plan) was adopted in February 2020 for eligible employees. Plan participants may receive awards of performance units, restricted units, or both. Performance units entitle the holder to receive a cash payment equal to the value of a designated number of shares of MGE Energy's common stock, plus dividend-equivalent payments thereon, based upon achievement of specified performance goals during a performance period set by the Compensation Committee of MGE Energy's Board of Directors. Restricted units entitle the holder to receive a cash payment equal to the value of a designated number of shares of MGE Energy's common stock, plus dividend-equivalent payments thereon, at the end of a defined time period. Awards are subject to vesting provisions providing for 100% vesting at the end of the performance period, in the case of performance units, and at the end of the defined time period in the case of restricted units. The performance units and restricted units will be paid out in cash and are accounted for as a liability award. No shares of common stock will be issued in connection with the 2020 Plan.

In April 2020, 9,822 performance units and 9,822 restricted units were granted under the 2020 Plan. The 2020 performance units contain market and performance conditions. The market condition is based on total shareowner return relative to an investor-owned utility peer group. The performance condition is based on achievement of targets specified in the award agreement (such as an earnings growth target). The fair value of each performance unit is based on the fair value of the underlying common stock on the grant date and the probability of satisfying the market and performance conditions contained in the award agreement during the three-year performance period. The actual payments upon vesting depends upon actual performance and may range from zero to 200% of the granted number of performance units. The 2020 restricted units will vest based on a three-year cliff vesting schedule.

During the three and nine months ended September 30, 2020, MGE recorded less than \$0.1 million and \$0.6 million, respectively, in compensation expense as a result of awards under the 2020 Plan.

8. Commitments and Contingencies.

a. Environmental - MGE Energy and MGE.

MGE Energy and MGE are subject to frequently changing local, state, and federal regulations concerning air quality, water quality, land use, threatened and endangered species, hazardous materials handling, and solid waste disposal. These regulations affect the manner in which operations are conducted, the costs of operations, as well as capital and operating expenditures. Several of these environmental rules are subject to legal challenges, reconsideration and/or other uncertainties. Regulatory initiatives, proposed rules, and court challenges to adopted rules could have a material effect on capital expenditures and operating costs. Management believes compliance costs will be recovered in future rates based on previous treatment of environmental compliance projects. These initiatives, proposed rules, and court challenges include:

- The EPA's promulgated water effluent limitations guidelines and standards for steam electric power plants which focus on the reduction of metals and other pollutants in wastewater from new and existing power plants. The standards were finalized in August 2020. The Elm Road Units must satisfy the rule's requirements no later than December 31, 2023, as determined by the permitting authority. The operator of the Elm Road Units is analyzing the rule's impact and expects to have cost estimates in early 2021. MGE expects to continue to work with the Elm Road operator to determine the expected costs and timing of compliance. MGE does not expect this rule to have a material effect on Columbia.
- The EPA's cooling water intake rules require cooling water intake structures at electric power plants to meet best available technology (BAT) standards to reduce the mortality from entrainment (drawing aquatic life into a plant's cooling system) and impingement

(trapping aquatic life on screens). MGE must conduct studies of its Blount plant by the end of 2021 to help regulators determine BAT. Columbia's operator must also conduct studies to help determine BAT. Future BAT requirements at Blount and Columbia will be established by the WDNR based on the results of these intake studies and will be specified in the next facility discharge permits expected to be issued in 2023 or later. MGE does not expect this rule to have a material effect on its existing plants.

- Greenhouse Gas (GHG) reduction guidelines and approval criteria established under the Clean Air Act for states to use in developing plans to control GHG emissions from fossil fuel-fired electric generating units (EGUs), including existing and proposed regulations governing existing, new or modified fossil-fuel generating units.

In 2019, the EPA published a final rule creating the Affordable Clean Energy (ACE) rule to reduce greenhouse gas emissions from existing coal-fired EGUs. The ACE rule directs states to submit plans to the EPA for approval that implement standards of performance (called Best System of Emissions Reductions, or BSER) for individual coal-fired EGUs over 25 MW. The ACE rule defines BSER as on-site "inside the fence line," heat-rate efficiency improvements. Under the ACE rule, states have the primary role in developing standards of performance that result from the application of BSER. States have three years to develop and submit compliance plans to the EPA. The EPA will have a year to review and approve those plans. States are then given 24 months from the approval date to implement the plan and can extend the compliance schedule for units that meet progress milestones.

The ACE rule applies to Columbia and the Elm Road Units. The State of Wisconsin has begun to develop an implementation plan and has shared its preliminary work with Wisconsin utilities. MGE is actively monitoring state activity on BSER development. Until the State of Wisconsin completes a plan that is accepted by the EPA, MGE cannot conclusively determine the final impact of the rule. Additionally, the ACE rule and repeal of the Clean Power Plan are subject to a legal challenge pending in the United States District Court of the District of Columbia. MGE will continue to evaluate the plan developments within the state and monitor ongoing and potential legal proceedings associated with the ACE rule.

- The EPA's rule to regulate ambient levels of ozone through the 2015 Ozone National Ambient Air Quality Standards (NAAQS).

In May 2018, the EPA issued a final rule that designated the northeast portion of Milwaukee County as being in nonattainment with this NAAQS. The Elm Road Units are located in Milwaukee County, outside the designated nonattainment area. In August 2018, several environmental groups, the City of Chicago, and the State of Illinois filed federal lawsuits challenging several of the EPA's attainment designation decisions, including the partial Milwaukee County designation as being too narrow and not sufficiently protective. In July 2020, the United States District Court of the District of Columbia remanded the partial Milwaukee County attainment designation back to the EPA for further explanation. MGE is monitoring the outcome of the EPA's remand analysis and how it may affect our Elm Road Units in Milwaukee County. At this time, MGE expects that the 2015 Ozone NAAQS will not have a material effect on its existing plants based on final designations.

- Rules regulating nitrogen oxide (NO_x) and sulfur dioxide (SO₂) emissions, including the Cross State Air Pollution Rule (CSAPR) and Clean Air Visibility Rule (CAVR).

The EPA's CSAPR and its progeny are a suite of interstate air pollution transport rules designed to reduce ozone and fine particulate (PM_{2.5}) air levels in areas that the EPA has determined as being significantly impacted by pollution from upwind states. In September 2019, the U.S. Court of Appeals held that the EPA cannot provide a partial remedy to the Clean Air Act's "Good Neighbor Provision," which addresses interstate transport of pollutants from upwind states to downwind states. Wisconsin is considered an upwind and downwind state under CSAPR and is potentially impacted by rules that the EPA will develop

to address this remand. MGE has met its current CSAPR obligations through a combination of reduced emissions through pollution control (e.g., SCR installation at Columbia), as well as owned, received, and purchased allowances. While uncertainty remains around CSAPR due to legal challenges, MGE expects to meet ongoing CSAPR obligations for the foreseeable future. MGE will continue to monitor developments in EPA revisions after the remand and any ongoing litigation over this rule.

Columbia is subject to the best available retrofit technology (BART) regulations, a subsection of the EPA's CAVR, which may require pollution control retrofits. Columbia's existing pollution control upgrades, and the EPA's stance that compliance with the CSAPR equals compliance with BART, should mean that Columbia will not need to do additional work to meet BART requirements. At this time, however, the BART regulatory obligations, compliance strategies, and costs remain uncertain in Wisconsin due to the continued legal challenges surrounding CSAPR and CAVR. MGE will continue to monitor developments to this rule.

- The EPA's Coal Combustion Residuals Rule (CCR), which regulates coal ash from burning coal for the purpose of generating electricity as a solid waste and defines what ash use activities would be considered generally exempt beneficial reuse of coal ash. The CCR rule also regulates landfills, ash ponds, and other surface impoundments used for coal combustion residuals by regulating their design, location, monitoring, and operation.

Review of the Elm Road Units has indicated that the costs to comply with this rule are not expected to be significant. Columbia's operator has completed a review of its system and has developed a compliance plan. Columbia's operator is also exploring alternative compliance options to meet the rule requirements by the rule's deadline. MGE will continue to monitor the operator's plans for compliance to assess potential impacts on operations.

In December 2019, the EPA introduced a proposed rule to revise some of the closure standards that are in the 2015 CCR Rule. If the proposed rule is finalized, MGE does not anticipate that it will have a material impact on our operations.

b. Legal Matters - MGE Energy and MGE.

MGE is involved in various legal matters that are being defended and handled in the normal course of business. MGE accrues for costs that are probable of being incurred and subject to reasonable estimation. The accrued amount for these matters is not material to the financial statements. MGE does not expect the resolution of these matters to have a material adverse effect on its consolidated results of operations, financial condition, or cash flows.

c. Purchase Contracts - MGE Energy and MGE.

MGE Energy and MGE have entered into various commodity supply, transportation, and storage contracts to meet their obligations to deliver electricity and natural gas to customers. Management expects to recover these costs in future customer rates. The following table shows future commitments related to purchase contracts as of September 30, 2020:

| <i>(In thousands)</i> | 2020 | 2021 | 2022 | 2023 | 2024 | Thereafter |
|---|------------------|------------------|------------------|------------------|------------------|-------------------|
| Coal ^(a) | \$ 6,381 | \$ 6,405 | \$ 6,439 | \$ 1,515 | \$ - | \$ - |
| Natural gas | | | | | | |
| Transportation and storage ^(b) | 6,260 | 21,854 | 22,008 | 22,008 | 22,008 | 36,603 |
| Supply ^(c) | 8,541 | 12,567 | - | - | - | - |
| | <u>\$ 21,182</u> | <u>\$ 40,826</u> | <u>\$ 28,447</u> | <u>\$ 23,523</u> | <u>\$ 22,008</u> | <u>\$ 36,603</u> |

(a) Total coal commitments for the Columbia and Elm Road Units, including transportation. Fuel procurement for MGE's jointly owned Columbia and Elm Road Units is handled by WPL and WEPCO, respectively, who are the operators of those facilities.

(b) MGE's natural gas transportation and storage contracts require fixed monthly payments for firm supply pipeline transportation and storage capacity. The pricing components of the fixed monthly payments for the transportation and

storage contracts are established by FERC but may be subject to change.

(c) These commitments include market-based pricing.

9. Rate Matters - MGE Energy and MGE.

a. Rate Proceedings.

In August 2020, MGE filed with the PSCW a proposed settlement agreement for its pending 2021 rate case. The settlement agreement proposes a zero percent increase for electric rates and an approximately 4% increase for gas rates in 2021. The electric rate settlement includes an increase in rate base primarily offset by lower fuel and purchase power costs and a one-time \$18.2 million return to customers of the portion of excess deferred taxes related to the Tax Act not governed by IRS normalization rules. As part of the settlement, the fuel rules bandwidth will be set at plus or minus 1%. The gas rate increase covers infrastructure costs and technology improvements. The settlement agreement also seeks escrow accounting treatment for pension and other postretirement benefit costs, bad debt expense, and customer credit card fees. Escrow accounting treatment would allow MGE to defer to its next rate filing any difference between estimated costs in rates and actual costs incurred. Any difference, if allowed, would be recorded as a regulatory asset or regulatory liability. No change is proposed in the pending settlement agreement for 2021 from the 2020 authorized return on common equity or the financial capital structure. PSCW approval of the settlement agreement is pending. A final order is expected before the end of the year.

In December 2018, the PSCW approved a settlement agreement between MGE and intervening parties in its then-pending rate case. The settlement decreased electric rates by 2.24%, or \$9.2 million, in 2019. The decrease in electric rates reflected the ongoing tax impacts of the Tax Act. Lower fuel costs and an increase in rate base from renewable generation assets further impacted the rate change. In 2020, electric rates decreased a further 0.84%, or \$3.4 million, as approved by the PSCW in December 2019 in MGE's 2020 Fuel Cost Plan, which reflected lower fuel costs. The settlement agreement increased gas rates by 1.06%, or \$1.7 million, in 2019 and 1.46%, or \$2.4 million, in 2020. The gas increase covered infrastructure costs. It also reflected the impacts of the Tax Act. The return on common stock equity for 2019 and 2020 is 9.8% based on a capital structure consisting of 56.6% common equity in 2019 and 56.1% common equity in 2020.

b. Fuel Rules.

Fuel rules require the PSCW and Wisconsin utilities to defer electric fuel-related costs that fall outside a symmetrical cost tolerance band around the amount approved for a utility in its annual fuel proceedings. Any over- or under-recovery of the actual costs is determined in the following year and is then reflected in future billings to electric retail customers. The fuel rules bandwidth is currently set at plus or minus 2%. Under fuel rules, MGE would defer costs, less any excess revenues, if its actual electric fuel costs exceeded 102% of the electric fuel costs allowed in its latest rate order. Excess revenues are defined as revenues in the year in question that provide MGE with a greater return on common equity than authorized by the PSCW in MGE's latest rate order. Conversely, MGE is required to defer the benefit of lower costs if actual electric fuel costs were less than 98% of the electric fuel costs allowed in that order. These costs are subject to the PSCW's annual review of fuel costs completed in the year following the deferral.

The PSCW issued a final decision in the 2018 fuel rules proceedings for MGE to refund additional fuel savings realized in 2018 to its retail electric customers over a one-month period. MGE returned \$9.5 million to electric customers in October 2019. There was no change to the refund in the fuel rules proceedings from the amount MGE deferred in the previous year.

The PSCW issued a final decision in the 2019 fuel rules proceedings regarding \$1.5 million of deferred savings giving MGE the option either to use the \$1.5 million as part of the proposed settlement to MGE's pending 2021 rate case or to refund the balance to customers in October 2020. There was no change to the refund in the fuel rules proceedings from the amount MGE deferred in the previous year. The 2019 fuel credit is currently included in the proposed settlement to MGE's pending 2021 rate case.

As of September 30, 2020, MGE had deferred \$2.0 million of 2020 fuel savings. These costs will be subject to the PSCW's annual review of 2020 fuel costs, which is expected to be completed in 2021.

c. COVID-19.

On March 24, 2020, the PSCW ordered changes to the tariff provisions of all public utilities in Wisconsin in response to the COVID-19 pandemic. The order prohibited late payment charges, service disconnections, service refusals, and cash deposits as a condition of service. The order also required utilities to offer deferred payment arrangements to customers. The order resulted in increased bad debt expense and foregone revenue from late payment charges. This order, as it pertained to the prohibitions on service disconnections for residential customers, was in effect until November 1, 2020, at which time the annual winter disconnection moratorium began and continues until April 15, 2021. All other restrictions were lifted in July 2020. As permitted by regulatory action, MGE notified the PSCW on July 16, 2020, of its election to continue to waive late fees until December 31, 2020 for all customer classes and seek recovery in a future period. In October 2020, the PSCW issued a decision to allow utilities to extend the election to waive late fees until April 15, 2021, if the utility requests such waiver.

On March 24, 2020, the PSCW issued a further order authorizing deferral of expenditures incurred to ensure the provision of safe, reliable, and affordable access to utility services during the COVID-19 pandemic and late payment charges. Expenditures may include items such as bad debt expense and personal protective equipment. Foregone revenue from late payment charges and the potential delay in payments from customers is expected to impact the timing of cash inflows. Subject to PSCW approval of recovery, foregone late payment charges are expected to be recognized as revenue when it is collected from customers, and deferred expenditures are expected to be recognized as a regulatory asset as costs are incurred (meaning that those expenditures will affect cash flows when paid but will not affect income until recovery is permitted by the PSCW). Recovery of expenditures and late payment charges is expected to be addressed in future rate proceedings. While management believes that cost recovery is probable, the timing of collection from customers cannot be estimated at this time. Management will continue to assess the probability of recovery of deferred costs as the COVID-19 pandemic progresses. As of September 30, 2020, MGE had deferred \$2.8 million in costs as a regulatory asset.

10. Derivative and Hedging Instruments - MGE Energy and MGE.

a. Purpose.

As part of its regular operations, MGE enters into contracts, including options, swaps, futures, forwards, and other contractual commitments, to manage its exposure to commodity prices. To the extent that these contracts are derivatives, MGE assesses whether or not the normal purchases or normal sales exclusion applies. For contracts to which this exclusion cannot be applied, the derivatives are recognized in the consolidated balance sheets at fair value. MGE's financial commodity derivative activities are conducted in accordance with its electric and gas risk management program, which is approved by the PSCW and limits the volume MGE can hedge with specific risk management strategies. The maximum length of time over which cash flows related to energy commodities can be hedged is four years. If the derivative qualifies for regulatory deferral, the derivatives are marked to fair value and are offset with a corresponding regulatory asset or liability depending on whether the derivative is in a net loss or net gain position, respectively. The deferred gain or loss is recognized in earnings in the delivery month applicable to the instrument. Gains and losses related to hedges qualifying for regulatory treatment are recoverable in gas rates through the PGA or in electric rates as a component of the fuel rules mechanism.

b. Notional Amounts.

The gross notional volume of open derivatives is as follows:

| | September 30, 2020 | December 31, 2019 |
|--------------------------------|--------------------|-------------------|
| Commodity derivative contracts | 330,400 MWh | 417,840 MWh |
| Commodity derivative contracts | 8,495,000 Dth | 6,605,000 Dth |
| FTRs | 4,589 MW | 2,750 MW |
| PPA | 1,000 MW | 1,450 MW |

c. Financial Statement Presentation.

MGE purchases and sells exchange-traded and over-the-counter options, swaps, and future contracts. These arrangements are primarily entered into to help stabilize the price risk associated with gas or power purchases. These transactions are employed by both MGE's gas and electric segments. Additionally, as a result of the firm transmission agreements that MGE holds on electricity transmission paths in the MISO market, MGE holds financial transmission rights (FTRs). An FTR is a financial instrument that entitles the holder to a stream of revenues or charges based on the differences in hourly day-ahead energy prices between two points on the transmission grid. The fair values of these instruments are offset with a corresponding regulatory asset/liability depending on whether they are in a net loss/gain position. Depending on the nature of the instrument, the gain or loss associated with these transactions will be reflected as cost of gas sold, fuel for electric generation, or purchased power expense in the delivery month applicable to the instrument. As of September 30, 2020, the fair value of exchange traded derivatives and FTRs exceeded their cost basis by \$2.0 million. As of December 31, 2019, the cost basis of exchange traded derivatives and FTRs exceeded their fair value by \$1.4 million.

MGE is a party to a purchased power agreement that provides MGE with firm capacity and energy during a base term from June 1, 2012, through May 31, 2022. The agreement also allows MGE an option to extend the contract after the base term. The agreement is accounted for as a derivative contract and is recognized at its fair value on the consolidated balance sheets. However, the derivative qualifies for regulatory deferral and is recognized with a corresponding regulatory asset or liability depending on whether the fair value is in a loss or gain position. The fair value of the contract as of September 30, 2020, and December 31, 2019, reflected a loss position of \$16.0 million and \$25.4 million, respectively. The actual cost will be recognized in purchased power expense in the month of purchase.

The following table summarizes the fair value of the derivative instruments on the consolidated balance sheets. All derivative instruments in this table are presented on a gross basis and are calculated prior to the netting of instruments with the same counterparty under a master netting agreement as well as the netting of collateral. For financial statement purposes, instruments are netted with the same counterparty under a master netting agreement as well as the netting of collateral.

| <i>(In thousands)</i> | Derivative Assets | Derivative Liabilities | Balance Sheet Location |
|---|----------------------|---------------------------|---|
| September 30, 2020 | | | |
| Commodity derivative contracts ^(a) | \$ 2,248 | \$ 546 | Other current assets |
| Commodity derivative contracts ^(a) | 253 | 12 | Other deferred charges |
| FTRs | 20 | - | Other current assets |
| PPA | N/A | 9,640 | Derivative liability (current) |
| PPA | N/A | 6,340 | Derivative liability (long-term) |
| December 31, 2019 | | | |
| Commodity derivative contracts ^(b) | \$ 157 | \$ 1,521 | Derivative liability (current) ^(c) |
| Commodity derivative contracts ^(b) | 73 | 217 | Derivative liability (long-term) |
| FTRs | 73 | - | Other current assets |
| PPA | N/A | 10,100 | Derivative liability (current) |
| PPA | N/A | 15,340 | Derivative liability (long-term) |

- (a) As of September 30, 2020, collateral of \$0.7 million was posted against derivative positions owed to counterparties under a master netting agreement on the consolidated balance sheet.
- (b) As of December 31, 2019, collateral of \$1.5 million was posted against and netted with derivative liability positions on the consolidated balance sheets.
- (c) As of December 31, 2019, MGE posted \$0.1 million as other current assets on the consolidated balance sheets.

The following tables show the effect of netting arrangements for recognized derivative assets and liabilities that are subject to a master netting arrangement or similar arrangement on the consolidated balance sheets.

Offsetting of Derivative Assets

| <i>(In thousands)</i> | <u>Gross Amounts</u> | <u>Gross Amounts Offset in Balance Sheets</u> | <u>Collateral Posted Against Derivative Positions</u> | <u>Net Amount Presented in Balance Sheets</u> |
|--------------------------------|----------------------|---|---|---|
| September 30, 2020 | | | | |
| Commodity derivative contracts | \$ 2,501 | \$ (558) | \$ (650) | \$ 1,293 |
| FTRs | 20 | - | - | 20 |
| December 31, 2019 | | | | |
| Commodity derivative contracts | \$ 230 | \$ (192) | \$ - | \$ 38 |
| FTRs | 73 | - | - | 73 |

Offsetting of Derivative Liabilities

| <i>(In thousands)</i> | <u>Gross Amounts</u> | <u>Gross Amounts Offset in Balance Sheets</u> | <u>Collateral Posted Against Derivative Positions</u> | <u>Net Amount Presented in Balance Sheets</u> |
|--------------------------------|----------------------|---|---|---|
| September 30, 2020 | | | | |
| Commodity derivative contracts | \$ 558 | \$ (558) | \$ - | \$ - |
| PPA | 15,980 | - | - | 15,980 |
| December 31, 2019 | | | | |
| Commodity derivative contracts | \$ 1,738 | \$ (192) | \$ (1,546) | \$ - |
| PPA | 25,440 | - | - | 25,440 |

The following tables summarize the unrealized and realized gains/losses related to the derivative instruments on the consolidated balance sheets and the consolidated statements of income.

| <i>(In thousands)</i> | <u>2020</u> | | <u>2019</u> | |
|---|---|---------------------------------|---|---------------------------------|
| | <u>Current and Long-Term Regulatory Asset</u> | <u>Other Current Assets</u> | <u>Current and Long-Term Regulatory Asset</u> | <u>Other Current Assets</u> |
| | Three Months Ended September 30: | | | |
| Balance as of July 1, | \$ 20,400 | \$ 940 | \$ 33,515 | \$ 878 |
| Unrealized (gain) loss | (4,695) | - | (4,560) | - |
| Realized (loss) gain reclassified to a deferred account | (207) | 207 | (411) | 411 |
| Realized (loss) gain reclassified to income statement | (1,481) | (164) | 638 | (258) |
| Balance as of September 30, | <u>\$ 14,017</u> | <u>\$ 983</u> | <u>\$ 29,182</u> | <u>\$ 1,031</u> |
| Nine Months Ended September 30: | | | | |
| Balance as of January 1, | \$ 26,875 | \$ 1,100 | \$ 31,830 | \$ 377 |
| Unrealized (gain) loss | (8,032) | - | (2,256) | - |
| Realized (loss) gain reclassified to a deferred account | (1,999) | 1,999 | (1,402) | 1,402 |
| Realized (loss) gain reclassified to income statement | (2,827) | (2,116) | 1,010 | (748) |
| Balance as of September 30, | <u>\$ 14,017</u> | <u>\$ 983</u> | <u>\$ 29,182</u> | <u>\$ 1,031</u> |

| <i>(In thousands)</i> | Realized Losses (Gains) | | | |
|---|---|------------------|---|------------------|
| | 2020 | | 2019 | |
| | Fuel for Electric Generation/ Purchased Power | Cost of Gas Sold | Fuel for Electric Generation/ Purchased Power | Cost of Gas Sold |
| Three Months Ended September 30: | | | | |
| Commodity derivative contracts | \$ 680 | \$ 28 | \$ 471 | \$ 83 |
| FTRs | 184 | - | (429) | - |
| PPA | 753 | - | (505) | - |
| Nine Months Ended September 30: | | | | |
| Commodity derivative contracts | \$ 2,303 | \$ 1,682 | \$ 1,038 | \$ 460 |
| FTRs | 78 | - | (503) | - |
| PPA | 880 | - | (1,257) | - |

MGE's commodity derivative contracts, FTRs, and PPA are subject to regulatory deferral. These derivatives are marked to fair value and are offset with a corresponding regulatory asset or liability. Realized gains and losses are deferred on the consolidated balance sheets and are recognized in earnings in the delivery month applicable to the instrument. As a result of the above described treatment, there are no unrealized gains or losses that flow through earnings.

The PPA has a provision that may require MGE to post collateral if MGE's debt rating falls below investment grade (i.e., below BBB-). The amount of collateral that it may be required to post varies from \$20.0 million to \$40.0 million, depending on MGE's nominated capacity amount. As of September 30, 2020, no collateral was required to be, or had been, posted. Certain counterparties extend MGE a credit limit. If MGE exceeds these limits, the counterparties may require collateral to be posted. As of September 30, 2020, and December 31, 2019, no counterparties were in a net liability position.

Nonperformance of counterparties to the non-exchange traded derivatives could expose MGE to credit loss. However, MGE enters into transactions only with companies that meet or exceed strict credit guidelines, and it monitors these counterparties on an ongoing basis to mitigate nonperformance risk in its portfolio. As of September 30, 2020, no counterparties had defaulted.

11. Fair Value of Financial Instruments - MGE Energy and MGE.

Fair value is defined as the price that would be received to sell an asset or would be paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants at the measurement date. The accounting standard clarifies that fair value should be based on the assumptions market participants would use when pricing the asset or liability including assumptions about risk. The standard also establishes a three-level fair value hierarchy based upon the observability of the assumptions used and requires the use of observable market data when available. The levels are:

Level 1 - Pricing inputs are quoted prices within active markets for identical assets or liabilities.

Level 2 - Pricing inputs are quoted prices within active markets for similar assets or liabilities; quoted prices for identical or similar instruments in markets that are not active; and model-derived valuations that are correlated with or otherwise verifiable by observable market data.

Level 3 - Pricing inputs are unobservable and reflect management's best estimate of what market participants would use in pricing the asset or liability.

a. Fair Value of Financial Assets and Liabilities Recorded at the Carrying Amount.

The carrying amount of cash, cash equivalents, and outstanding commercial paper approximates fair market value due to the short maturity of those investments and obligations. The estimated fair market value of long-term debt is based on quoted market prices for similar financial instruments. Since long-term debt is not traded in an active market, it is classified as Level 2. The estimated fair market value of

financial instruments are as follows:

| <i>(In thousands)</i> | September 30, 2020 | | December 31, 2019 | |
|-------------------------------|--------------------|------------|-------------------|------------|
| | Carrying Amount | Fair Value | Carrying Amount | Fair Value |
| MGE Energy | | | | |
| Assets: | | | | |
| Cash and cash equivalents | \$ 53,058 | \$ 53,058 | \$ 23,481 | \$ 23,481 |
| Liabilities: | | | | |
| Long-term debt ^(a) | 544,395 | 658,008 | 547,879 | 611,909 |
| MGE | | | | |
| Assets: | | | | |
| Cash and cash equivalents | \$ 5,171 | \$ 5,171 | \$ 3,196 | \$ 3,196 |
| Liabilities: | | | | |
| Long-term debt ^(a) | 544,395 | 658,008 | 547,879 | 611,909 |

(a) Includes long-term debt due within one year. Excludes debt issuance costs and unamortized discount of \$4.3 million and \$4.5 million as of September 30, 2020, and December 31, 2019, respectively.

b. Recurring Fair Value Measurements.

The following table presents the balances of assets and liabilities measured at fair value on a recurring basis.

| <i>(In thousands)</i> | Fair Value as of September 30, 2020 | | | |
|---------------------------------|-------------------------------------|-----------------|-----------------|------------------|
| | Total | Level 1 | Level 2 | Level 3 |
| MGE Energy | | | | |
| Assets: | | | | |
| Derivatives, net ^(b) | \$ 2,521 | \$ 1,975 | \$ - | \$ 546 |
| Exchange-traded investments | 1,781 | 1,781 | - | - |
| Total Assets | <u>\$ 4,302</u> | <u>\$ 3,756</u> | <u>\$ -</u> | <u>\$ 546</u> |
| Liabilities: | | | | |
| Derivatives, net | \$ 16,538 | \$ 265 | \$ - | \$ 16,273 |
| Deferred compensation | 3,349 | - | 3,349 | - |
| Total Liabilities | <u>\$ 19,887</u> | <u>\$ 265</u> | <u>\$ 3,349</u> | <u>\$ 16,273</u> |
| MGE | | | | |
| Assets: | | | | |
| Derivatives, net ^(b) | \$ 2,521 | \$ 1,975 | \$ - | \$ 546 |
| Exchange-traded investments | 461 | 461 | - | - |
| Total Assets | <u>\$ 2,982</u> | <u>\$ 2,436</u> | <u>\$ -</u> | <u>\$ 546</u> |
| Liabilities: | | | | |
| Derivatives, net | \$ 16,538 | \$ 265 | \$ - | \$ 16,273 |
| Deferred compensation | 3,349 | - | 3,349 | - |
| Total Liabilities | <u>\$ 19,887</u> | <u>\$ 265</u> | <u>\$ 3,349</u> | <u>\$ 16,273</u> |

| (In thousands) | Fair Value as of December 31, 2019 | | | |
|---------------------------------|------------------------------------|-----------------|-----------------|------------------|
| | Total | Level 1 | Level 2 | Level 3 |
| MGE Energy | | | | |
| Assets: | | | | |
| Derivatives, net | \$ 303 | \$ 189 | \$ - | \$ 114 |
| Exchange-traded investments | 1,271 | 1,271 | - | - |
| Total Assets | <u>\$ 1,574</u> | <u>\$ 1,460</u> | <u>\$ -</u> | <u>\$ 114</u> |
| Liabilities: | | | | |
| Derivatives, net ^(c) | \$ 27,178 | \$ 608 | \$ - | \$ 26,570 |
| Deferred compensation | 3,157 | - | 3,157 | - |
| Total Liabilities | <u>\$ 30,335</u> | <u>\$ 608</u> | <u>\$ 3,157</u> | <u>\$ 26,570</u> |
| MGE | | | | |
| Assets: | | | | |
| Derivatives, net | \$ 303 | \$ 189 | \$ - | \$ 114 |
| Exchange-traded investments | 209 | 209 | - | - |
| Total Assets | <u>\$ 512</u> | <u>\$ 398</u> | <u>\$ -</u> | <u>\$ 114</u> |
| Liabilities: | | | | |
| Derivatives, net ^(c) | \$ 27,178 | \$ 608 | \$ - | \$ 26,570 |
| Deferred compensation | 3,157 | - | 3,157 | - |
| Total Liabilities | <u>\$ 30,335</u> | <u>\$ 608</u> | <u>\$ 3,157</u> | <u>\$ 26,570</u> |

(b) These amounts are shown gross and exclude \$0.7 million of collateral against derivative positions owed to counterparties under a master netting agreement as of September 30, 2020.

(c) These amounts are shown gross and exclude \$1.5 million of collateral that was posted against derivative positions with counterparties as December 31, 2019.

Investments include exchange-traded investment securities valued using quoted prices on active exchanges and are therefore classified as Level 1.

The deferred compensation plan allows participants to defer certain cash compensation into a notional investment account. These amounts are included within other deferred liabilities in the consolidated balance sheets. The notional investments earn interest based upon the semiannual rate of U.S. Treasury Bills having a 26-week maturity increased by 1% compounded monthly with a minimum annual rate of 7%, compounded monthly. The notional investments are based upon observable market data, however, since the deferred compensation obligations themselves are not exchanged in an active market, they are classified as Level 2.

Derivatives include exchange-traded derivative contracts, over-the-counter transactions, a purchased power agreement, and FTRs. Most exchange-traded derivative contracts are valued based on unadjusted quoted prices in active markets and are therefore classified as Level 1. A small number of exchange-traded derivative contracts are valued using quoted market pricing in markets with insufficient volumes and are therefore considered unobservable and classified as Level 3. Transactions done with an over-the-counter party are on inactive markets and are therefore classified as Level 3. These transactions are valued based on quoted prices from markets with similar exchange-traded transactions. FTRs are priced based upon monthly auction results for identical or similar instruments in a closed market with limited data available and are therefore classified as Level 3.

The purchased power agreement (see Footnote 10) was valued using an internal pricing model and therefore is classified as Level 3. The model projects future market energy prices and compares those prices to the projected power costs to be incurred under the contract. Inputs to the model require significant management judgment and estimation. Future energy prices are based on a forward power pricing curve using exchange-traded contracts in the electric futures market. A basis adjustment is applied to the market energy price to reflect the price differential between the market price delivery point and the counterparty delivery point. The historical relationship between the delivery points is reviewed and a discount (below 100%) or premium (above 100%) is derived. This comparison is done for both peak times when demand is high and off-peak times when demand is low. If the basis adjustment is lowered, the fair value measurement will decrease, and if the basis adjustment is

increased, the fair value measurement will increase.

The projected power costs anticipated to be incurred under the purchased power agreement are determined using many factors, including historical generating costs, future prices, and expected fuel mix of the counterparty. An increase in the projected fuel costs would result in a decrease in the fair value measurement of the purchased power agreement. A significant input that MGE estimates is the counterparty's fuel mix in determining the projected power cost. MGE also considers the assumptions that market participants would use in valuing the asset or liability. This consideration includes assumptions about market risk such as liquidity, volatility, and contract duration. The fair value model uses a discount rate that incorporates discounting, credit, and model risks.

The following table presents the significant unobservable inputs used in the pricing model.

| Significant Unobservable Inputs | Model Input | |
|--|--------------------|-------------------|
| | September 30, 2020 | December 31, 2019 |
| Basis adjustment: | | |
| On peak | 93.9% | 92.1% |
| Off peak | 93.7% | 92.7% |
| Counterparty fuel mix: | | |
| Internal generation - range | 46% - 65% | 40% - 60% |
| Internal generation - weighted average | 56.4% | 52.2% |
| Purchased power - range | 54% - 35% | 60% - 40% |
| Purchased power - weighted average | 43.6% | 47.8% |

The following table summarizes the changes in Level 3 commodity derivative assets and liabilities measured at fair value on a recurring basis.

| <i>(In thousands)</i> | Three Months Ended | | Nine Months Ended | |
|---|--------------------|-------------|-------------------|-------------|
| | September 30, | | September 30, | |
| | 2020 | 2019 | 2020 | 2019 |
| Beginning balance | \$ (21,023) | \$ (33,337) | \$ (26,456) | \$ (32,002) |
| Realized and unrealized gains (losses): | | | | |
| Included in regulatory assets | 5,296 | 4,317 | 10,729 | 2,982 |
| Included in other comprehensive income | - | - | - | - |
| Included in earnings | (1,524) | (492) | (4,687) | (1,928) |
| Included in current assets | (37) | 4 | (101) | (198) |
| Purchases | 5,505 | 5,205 | 15,837 | 16,827 |
| Sales | - | - | - | - |
| Issuances | - | - | - | - |
| Settlements | (3,944) | (4,717) | (11,049) | (14,701) |
| Transfers in and/or out of Level 3 | - | - | - | - |
| Balance as of September 30, | \$ (15,727) | \$ (29,020) | \$ (15,727) | \$ (29,020) |
| Total gains (losses) included in earnings attributed to the change in unrealized gains (losses) related to assets and liabilities held as of September 30, ^(d) | \$ - | \$ - | \$ - | \$ - |

The following table presents total realized and unrealized gains (losses) included in income for Level 3 assets and liabilities measured at fair value on a recurring basis^(d).

| <i>(In thousands)</i> | Three Months Ended | | Nine Months Ended | |
|--------------------------|--------------------|----------|-------------------|------------|
| | September 30, | | September 30, | |
| | 2020 | 2019 | 2020 | 2019 |
| Purchased Power Expense | \$ (1,496) | \$ (409) | \$ (4,343) | \$ (1,658) |
| Cost of Gas Sold Expense | (28) | (83) | (344) | (270) |
| Total | \$ (1,524) | \$ (492) | \$ (4,687) | \$ (1,928) |

(d) MGE's exchange-traded derivative contracts, over-the-counter party transactions, purchased power agreement, and FTRs are subject to regulatory deferral. These derivatives are therefore marked to fair value and are offset in the financial statements with a corresponding regulatory asset or liability.

12. Joint Plant Ownership - MGE Energy and MGE

MGE currently has ongoing jointly-owned solar generation construction projects, as shown in the following table. Incurred costs are reflected in "Construction work in progress" on the consolidated balance sheets.

| Project | Ownership Interest | Share of Generation | Share of Estimated Costs | Costs incurred as of September 30, 2020 ^(a) | Date of Commercial Operation |
|---------------------------------|--------------------|---------------------|--------------------------|--|------------------------------|
| Two Creeks ^(b) | 33% | 50MW | \$65 million | \$63.1 million | November 2, 2020 |
| Badger Hollow I ^(c) | 33% | 50MW | \$65 million | \$50.5 million | April 2021 ^(d) |
| Badger Hollow II ^(c) | 33% | 50MW | \$65 million | \$5.0 million | December 2022 ^(d) |

(a) Excluding AFUDC.

(b) The Two Creeks solar generation array is located in the Town of Two Creeks and the City of Two Rivers in Manitowoc and Kewaunee Counties, Wisconsin.

(c) The Badger Hollow I and Badger Hollow II solar farm is located in southwestern Wisconsin in Iowa County, near the villages of Montfort and Cobb.

(d) Estimated date of commercial operation.

MGE received specific approval to recover 100% AFUDC on each of these projects. During the three months ended September 30, 2020 and 2019, MGE recognized \$1.9 million and \$0.7 million, respectively, after tax, in AFUDC for Two Creeks and Badger Hollow I and II. During the nine months ended September 30, 2020 and 2019, MGE recognized \$4.5 million and \$0.8 million, respectively, after tax, in AFUDC for Two Creeks and Badger Hollow I and II.

13. Revenue - MGE Energy and MGE.

Revenues disaggregated by revenue source were as follows:

| <i>(In thousands)</i> | Three Months Ended | | Nine Months Ended | |
|-------------------------------|--------------------|------------|-------------------|------------|
| | September 30, | | September 30, | |
| Electric revenues | 2020 | 2019 | 2020 | 2019 |
| Residential | \$ 45,009 | \$ 42,442 | \$ 113,311 | \$ 107,772 |
| Commercial | 57,822 | 63,466 | 152,844 | 165,481 |
| Industrial | 3,234 | 3,760 | 8,797 | 10,013 |
| Other-retail/municipal | 8,620 | 9,543 | 24,874 | 26,728 |
| Total retail | 114,685 | 119,211 | 299,826 | 309,994 |
| Sales to the market | 1,554 | 1,163 | 2,604 | 3,914 |
| Other revenues | 115 | 233 | 660 | 978 |
| Total electric revenues | 116,354 | 120,607 | 303,090 | 314,886 |
| Gas revenues | | | | |
| Residential | 12,436 | 11,342 | 61,328 | 67,659 |
| Commercial/Industrial | 5,052 | 4,825 | 32,961 | 40,833 |
| Total retail | 17,488 | 16,167 | 94,289 | 108,492 |
| Gas transportation | 1,152 | 1,126 | 4,179 | 3,756 |
| Other revenues | 3 | 84 | 100 | 299 |
| Total gas revenues | 18,643 | 17,377 | 98,568 | 112,547 |
| Non-regulated energy revenues | 214 | 214 | 466 | 481 |
| Total Operating Revenue | \$ 135,211 | \$ 138,198 | 402,124 | \$ 427,914 |

Performance Obligations

A performance obligation is a promise in a contract to transfer a distinct good or service to the customer and is the unit of account. A contract's transaction price is allocated to each distinct performance obligation and recognized as revenue when, or as, the performance obligation is satisfied. The majority of contracts have a single performance obligation.

Retail Revenue (Residential, Commercial, Industrial, and Other Retail/Municipal)

Providing electric and gas utility service to retail customers represents MGE's core business activity. Tariffs are approved by the PSCW through a rate order and provide MGE's customers with standard terms and conditions, including pricing terms. The performance obligation to deliver electricity or gas is satisfied over time as the customer simultaneously receives and consumes the commodities provided by MGE. MGE recognizes revenues as the commodity is delivered to customers. Meters are read on a systematic basis throughout the month based on established meter-reading schedules and customers are subsequently billed for services received. At the end of the month, MGE accrues an estimate for unbilled commodities delivered to customers. The unbilled revenue estimate is based on daily system demand volumes, weather factors, estimated line losses, estimated customer usage by class, and applicable customer rates.

Utility Cost Recovery Mechanisms

MGE's tariff rates include a provision for fuel cost recovery. The PSCW allows Wisconsin utilities to defer electric fuel-related costs, less excess revenues, that fall outside a symmetrical cost tolerance band. Any over- or under-recovery of the actual costs in a given year is determined in the following year and is then reflected in future billings to electric retail customers. Over-collection of fuel-related costs that are outside the approved range will be recognized as a reduction of revenue. Under-collection of these costs will be recognized in "Purchased power" expense in the consolidated statements of income. The cumulative effects of these deferred amounts will be recorded in "Regulatory assets" or "Regulatory liabilities" on the consolidated balance sheets until they are reflected in future billings to customers. See Footnote 9.b. for further information.

MGE also has other cost recovery mechanisms. For example, any over-collection of the difference between actual costs incurred and the amount of costs collected from customers is recorded as a reduction of revenue in the period incurred.

Sales to the Market

Sales to the market include energy charges, capacity or demand charges, and ancillary charges represented by wholesale sales of electricity made to third parties who are not ultimate users of the electricity. Most of these sales are spot market transactions on the markets operated by MISO. Each transaction is considered a performance obligation and revenue is recognized in the period in which energy charges, capacity or demand charges, and ancillary services are sold into MISO. MGE reports, on a net basis, transactions on the MISO markets in which it buys and sells power within the same hour to meet electric energy delivery requirements.

Transportation of Gas

MGE has contracts under which it provides gas transportation services to customers who have elected to purchase gas from a third party. MGE delivers this gas via pipelines within its service territory. Revenue is recognized as service is rendered or gas is delivered to customers. Tariffs are approved by the PSCW through a rate order and provide gas transportation customers with standard terms and conditions, including pricing terms.

14. Segment Information - MGE Energy and MGE.

MGE Energy operates in the following business segments: electric utility, gas utility, nonregulated energy, transmission investment, and all other. See the 2019 Annual Report on Form 10-K for additional discussion of each of these segments.

The following tables show segment information for MGE Energy's operations for the indicated periods:

(In thousands)

| MGE Energy | Electric | Gas | Nonregulated Energy | Transmission Investment | All Others | Consolidation/ Elimination | Consolidated Total |
|--|------------|------------|---------------------|-------------------------|------------|----------------------------|--------------------|
| Three Months Ended September 30, 2020 | | | | | | | |
| Operating revenues from external customers | \$ 116,354 | \$ 18,643 | \$ 214 | \$ - | \$ - | \$ - | \$ 135,211 |
| Interdepartmental revenues | 209 | 3,494 | 10,102 | - | - | (13,805) | - |
| Total operating revenues | 116,563 | 22,137 | 10,316 | - | - | (13,805) | 135,211 |
| Equity in earnings of investments | - | - | - | 2,353 | - | - | 2,353 |
| Net income (loss) | 24,761 | 221 | 5,251 | 1,710 | (149) | - | 31,794 |
| Three Months Ended September 30, 2019 | | | | | | | |
| Operating revenues from external customers | \$ 120,607 | \$ 17,377 | \$ 214 | \$ - | \$ - | \$ - | \$ 138,198 |
| Interdepartmental revenues | 225 | 5,679 | 10,019 | - | - | (15,923) | - |
| Total operating revenues | 120,832 | 23,056 | 10,233 | - | - | (15,923) | 138,198 |
| Equity in earnings of investments | - | - | - | 2,372 | - | - | 2,372 |
| Net income (loss) | 23,681 | (61) | 5,131 | 1,726 | 180 | - | 30,657 |
| Nine Months Ended September 30, 2020 | | | | | | | |
| Operating revenues from external customers | \$ 303,090 | \$ 98,568 | \$ 466 | \$ - | \$ - | \$ - | \$ 402,124 |
| Interdepartmental revenues | 584 | 9,300 | 30,248 | - | - | (40,132) | - |
| Total operating revenues | 303,674 | 107,868 | 30,714 | - | - | (40,132) | 402,124 |
| Equity in earnings of investments | - | - | - | 7,780 | - | - | 7,780 |
| Net income (loss) | 46,439 | 9,216 | 15,536 | 5,659 | (228) | - | 76,622 |
| Nine Months Ended September 30, 2019 | | | | | | | |
| Operating revenues from external customers | \$ 314,886 | \$ 112,547 | \$ 481 | \$ - | \$ - | \$ - | \$ 427,914 |
| Interdepartmental revenues | 622 | 12,571 | 29,987 | - | - | (43,180) | - |
| Total operating revenues | 315,508 | 125,118 | 30,468 | - | - | (43,180) | 427,914 |
| Equity in earnings of investments | - | - | - | 6,808 | - | - | 6,808 |
| Net income | 40,905 | 8,648 | 15,211 | 4,952 | 496 | - | 70,212 |

The following tables show segment information for MGE's operations for the indicated periods:

(In thousands)

| MGE | Electric | Gas | Nonregulated Energy | Consolidation/ Elimination | Consolidated Total |
|--|------------|------------|---------------------|----------------------------|--------------------|
| Three Months Ended September 30, 2020 | | | | | |
| Operating revenues from external customers | \$ 116,354 | \$ 18,643 | \$ 214 | \$ - | \$ 135,211 |
| Interdepartmental revenues | 209 | 3,494 | 10,102 | (13,805) | - |
| Total operating revenues | 116,563 | 22,137 | 10,316 | (13,805) | 135,211 |
| Net income attributable to MGE | 24,761 | 221 | 5,251 | (5,493) | 24,740 |
| Three Months Ended September 30, 2019 | | | | | |
| Operating revenues from external customers | \$ 120,607 | \$ 17,377 | \$ 214 | \$ - | \$ 138,198 |
| Interdepartmental revenues | 225 | 5,679 | 10,019 | (15,923) | - |
| Total operating revenues | 120,832 | 23,056 | 10,233 | (15,923) | 138,198 |
| Net income (loss) attributable to MGE | 23,681 | (61) | 5,131 | (5,614) | 23,137 |
| Nine Months Ended September 30, 2020 | | | | | |
| Operating revenues from external customers | \$ 303,090 | \$ 98,568 | \$ 466 | \$ - | \$ 402,124 |
| Interdepartmental revenues | 584 | 9,300 | 30,248 | (40,132) | - |
| Total operating revenues | 303,674 | 107,868 | 30,714 | (40,132) | 402,124 |
| Net income attributable to MGE | 46,439 | 9,216 | 15,536 | (16,754) | 54,437 |
| Nine Months Ended September 30, 2019 | | | | | |
| Operating revenues from external customers | \$ 314,886 | \$ 112,547 | \$ 481 | \$ - | \$ 427,914 |
| Interdepartmental revenues | 622 | 12,571 | 29,987 | (43,180) | - |
| Total operating revenues | 315,508 | 125,118 | 30,468 | (43,180) | 427,914 |
| Net income attributable to MGE | 40,905 | 8,648 | 15,211 | (16,725) | 48,039 |

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

General

MGE Energy is an investor-owned public utility holding company operating through subsidiaries in five business segments:

- Regulated electric utility operations, conducted through MGE,
- Regulated gas utility operations, conducted through MGE,
- Nonregulated energy operations, conducted through MGE Power and its subsidiaries,
- Transmission investments, representing our equity investment in ATC and ATC Holdco, and
- All other, which includes corporate operations and services.

Our principal subsidiary is MGE, which generates and distributes electric energy, distributes natural gas, and represents a majority portion of our assets, liabilities, revenues, and expenses. MGE generates and distributes electricity to approximately 155,000 customers in Dane County, Wisconsin, including the city of Madison, and purchases and distributes natural gas to approximately 163,000 customers in the Wisconsin counties of Columbia, Crawford, Dane, Iowa, Juneau, Monroe, and Vernon.

Our nonregulated energy operations own interests in electric generating capacity that is leased to MGE. The ownership/leasing structure was adopted under applicable state regulatory guidelines for MGE's participation in these generation facilities, consisting principally of a stable return on the equity investment in the new generation facilities over the term of the related leases. The nonregulated energy operations include an ownership interest in two coal-fired generating units in Oak Creek, Wisconsin and a partial ownership of a cogeneration project on the campus of the University of Wisconsin in Madison. A third party operates the units in Oak Creek, and MGE operates the cogeneration project. Due to the nature of MGE's participation in these facilities, the results of MGE Energy's nonregulated operations are also consolidated into MGE's consolidated financial position and results of operations under applicable accounting standards.

Executive Overview

Our primary focus today and for the foreseeable future is our core utility customers at MGE as well as creating long-term value for our shareholders. MGE continues to face the challenge of providing its customers with reliable power at competitive prices. MGE meets this challenge by investing in more efficient generation projects, including renewable energy sources. MGE continues to examine and pursue opportunities to reduce the proportion that coal generation represents in its generation mix, including the reduction in its ownership of Columbia (a coal-fired generating facility) and its growing ownership of renewable generation sources. MGE will continue to focus on growing earnings while controlling operating and fuel costs. MGE maintains safe and efficient operations in addition to providing customer value. We believe it is critical to maintain a strong credit standing consistent with financial strength in MGE as well as the parent company in order to accomplish these goals.

We earn our revenue and generate cash from operations by providing electric and natural gas utility services, including electric power generation and electric power and gas distribution. The earnings and cash flows from the utility business are sensitive to various external factors, including:

- Weather, and its impact on customer sales,
- Economic conditions, including current business activity and employment and their impact on customer demand,
- Regulation and regulatory issues, and their impact on the timing and recovery of costs,
- Energy commodity prices, including natural gas prices,
- Equity price risk pertaining to pension related assets,
- Credit market conditions, including interest rates and our debt credit rating,
- Environmental laws and regulations, including adopted and pending environmental rule changes,
- Governmental efforts to address the COVID-19 pandemic, including restrictions on activity, increased employee health and welfare costs, and precautions for dealing with members of the public, and
- Other factors listed in "Item 1A. Risk Factors" in our 2019 Annual Report on Form 10-K.

During the three months ended September 30, 2020, MGE Energy's earnings were \$31.8 million or \$0.88 per share compared to \$30.7 million or \$0.88 per share during the same period in the prior year. MGE's earnings during the three months ended September 30, 2020, were \$24.7 million compared to \$23.1 million during the same period in the prior year.

During the nine months ended September 30, 2020, MGE Energy's earnings were \$76.6 million or \$2.16 per share compared to \$70.2 million or \$2.03 per share during the same period in the prior year. MGE's earnings during the nine months ended September 30, 2020, were \$54.4 million compared to \$48.0 million during the same period in the prior year.

MGE Energy's net income was derived from our business segments as follows:

| <i>(In millions)</i> | Three Months Ended | | Nine Months Ended | |
|--------------------------|--------------------|----------------|-------------------|----------------|
| | September 30, | | September 30, | |
| | 2020 | 2019 | 2020 | 2019 |
| Business Segment: | | | | |
| Electric Utility | \$ 24.7 | \$ 23.7 | \$ 46.4 | \$ 40.9 |
| Gas Utility | 0.2 | - | 9.2 | 8.6 |
| Nonregulated Energy | 5.2 | 5.1 | 15.5 | 15.2 |
| Transmission Investments | 1.8 | 1.7 | 5.7 | 5.0 |
| All Other | (0.1) | 0.2 | (0.2) | 0.5 |
| Net Income | <u>\$ 31.8</u> | <u>\$ 30.7</u> | <u>\$ 76.6</u> | <u>\$ 70.2</u> |

Our net income during the three and nine months ended September 30, 2020, compared to the same period in the prior year primarily reflects the effects of the following factors:

Electric Utility

Electric net income increased primarily due to AFUDC equity earned from the construction of Two Creeks and Badger Hollow I and II and savings in operating and maintenance costs. An increase in assets included in rate base also contributed to increased earnings for 2020. A reduction of retail sales driven by the impacts of COVID-19 and associated governmental regulations affected electric earnings in 2020. For the three and nine months ended September 30, 2020, commercial retail sales decreased approximately 8% and 7%, respectively, compared to the same period in the prior year. This decrease was partially mitigated by an increase in residential sales of approximately 9% and 7% for the three and nine months ended September 30, 2020, respectively, compared to the same period in the prior year. As businesses shifted their workforce to a remote work environment, residential sales increased.

Gas Utility

Gas net income increased primarily due to savings in operating and maintenance costs and customer growth. An increase in assets included in rate base also contributed to increased earnings for 2020. Colder than normal weather in the first quarter of 2019 and milder weather in the first quarter of 2020 partially offset this increase. Heating degree days (a measure for determining the impact of weather during the heating season) in 2020 decreased by approximately 10% compared to 2019.

The following developments affected the first nine months of 2020:

2019/2020 Rate Change Settlement: In December 2018, the PSCW approved a settlement agreement between MGE and intervening parties in the then-pending rate case. The settlement decreased electric rates by 2.24%, or \$9.2 million, in 2019. The decrease in electric rates reflected the ongoing impacts of the Tax Act. Lower fuel costs and an increase in rate base from renewable generation assets further impacted the rate change. In 2020, electric rates decreased a further 0.84%, or \$3.4 million, as approved by the PSCW in December 2019 in MGE's 2020 Fuel Cost Plan, which reflected lower fuel costs. The settlement agreement increased gas rates by 1.06%, or \$1.7 million, in 2019 and 1.46%, or \$2.4 million, in 2020. The gas increase covered infrastructure costs. It also reflected the impacts of the Tax Act.

PSCW Approval of Deferral of Pension and Other Postretirement Benefit Costs: As a result of lower investment returns in the fourth quarter of 2018, pension and postretirement benefit costs increased in 2019. In August 2019, the PSCW approved MGE's request to defer the difference between estimated pension and other postretirement

costs included in the 2019 and 2020 rate settlement and actual costs incurred. In the second quarter of 2019, upon receiving the PSCW decision, deferral of pension and other postretirement costs were recorded. No deferral of pension and other postretirement costs were recorded in the first quarter of 2019. During 2019, MGE deferred approximately \$6.2 million of pension and other postretirement costs. MGE expects actual costs will be lower than the amount included in the 2020 rate settlement by approximately \$0.9 million to \$1.2 million. Net pension and other postretirement costs deferred over the two-year period is expected to be approximately \$5 million by the end of 2020. The net deferred costs are expected to be factored into future rate proceedings. During the three and nine months ended September 30, 2020, MGE collected approximately \$0.2 million and \$0.7 million, respectively, of pension and other postretirement costs, which reduced the amount deferred in 2019. During the three and nine months ended September 30, 2019, MGE deferred approximately \$1.3 million and \$4.6 million of pension and postretirement costs.

Utility Solar: Three jointly-owned solar generation projects are under construction, as shown in the following table. Incurred costs are reflected in "Construction work in progress" on the consolidated balance sheets. MGE has received specific approval to recover 100% AFUDC on each project. After tax, MGE recognized \$2.0 million, \$1.3 million, and \$0.1 million of AFUDC equity on Two Creeks and Badger Hollow I and II, respectively, during the nine months ended September 30, 2020.

| <u>Project</u> | <u>Share of Generation</u> | <u>Share of Estimated Costs</u> | <u>Costs Incurred as of September 30, 2020^(a)</u> | <u>Date of Commercial Operation</u> |
|------------------|----------------------------|---------------------------------|--|-------------------------------------|
| Two Creeks | 50 MW | \$65 million | \$63.1 million | November 2, 2020 |
| Badger Hollow I | 50 MW | \$65 million | \$50.5 million | April 2021 ^(b) |
| Badger Hollow II | 50 MW | \$65 million | \$ 5.0 million | December 2022 ^(b) |

(a) Excluding AFUDC.

(b) Estimated date of commercial operation.

Equity Issuance: In May 2020, MGE Energy issued 1.5 million shares of common stock in an underwritten offering. The net proceeds of \$79.6 million are being used for general corporate purposes including funding capital expenditures by MGE in projects such as Two Creeks, Badger Hollow I and II, Renewable Energy Rider solar projects, and other capital projects.

In the near term, several items may affect us, including:

2021 Rate Change Settlement: In August 2020, MGE filed with the PSCW a proposed settlement agreement for its pending 2021 rate case. The settlement agreement proposes a zero percent increase for electric rates and an approximately 4% increase for gas rates in 2021. The electric rate settlement includes an increase in rate base primarily offset by lower fuel and purchase power costs and a one-time \$18.2 million return to customers of the portion of excess deferred taxes related to the Tax Act not governed by IRS normalization rules. As part of the settlement, the fuel rules bandwidth will be set at plus or minus 1%. The gas rate increase covers infrastructure costs and technology improvements. The settlement agreement also seeks escrow accounting treatment for pension and other postretirement benefit costs, bad debt expense, and customer credit card fees. Escrow accounting treatment would allow MGE to defer until its next rate filing any difference between estimated costs in rates and actual costs incurred. Any difference, if allowed, would be recorded as a regulatory asset or regulatory liability. No change is proposed in the pending settlement agreement for 2021 from the 2020 authorized return on common equity or the financial capital structure. PSCW approval of the settlement agreement is pending. A final order is expected before the end of the year.

Pension and Other Postretirement Benefit Costs: Costs for pension and other postretirement benefits are affected by actual investment returns on the assets held for those benefits and by the discount rate used to calculate those benefits. The discount rate is sensitive to changes in interest rates. Lower than expected employee benefit plan asset values could affect the value of pension and postretirement benefit obligations and may increase benefit costs in future years. As previously discussed, these costs are expected to be factored into future rate actions.

Tax Reform: Pursuant to the Tax Act, deferred income tax balances as of December 31, 2017, were remeasured to reflect the decrease in the corporate tax rate. A regulatory liability of approximately \$131 million was recorded to reflect the fact that changes in income taxes are generally passed through in customer rates for the regulated

utility. The amount and timing of the cash impact will depend on the period over which certain income tax benefits are provided to customers. Approximately \$117 million of the regulatory liability is a protected benefit that is being returned to customers using a normalization method of accounting. IRS normalization rules limit the rate at which MGE can return the benefits to customers. As determined in the rate settlement agreement for 2019 and 2020, MGE has included approximately \$8.3 million of the protected benefit in base rates. If approved by the PSCW, the proposed rate settlement agreement for 2021 would include approximately \$5.3 million of the protected benefit in base rates and \$18.2 million of the unprotected benefit in electric base rates. The collection of the remaining unprotected portion related to gas will be addressed by the PSCW in a future rate case.

ATC Return on Equity: As discussed in "Other Matters" below, ATC's authorized ROE, which is used in calculating its rates and revenues, is the subject of a challenge before FERC. A decrease in ATC's ROE could result in lower equity earnings and distributions from ATC in the future. We derived approximately 7.3% and 6.8% of our net income during the nine months ended September 30, 2020 and 2019, respectively, from our investment in ATC.

Environmental Initiatives: There are proposed legislative rules and initiatives involving matters related to air emissions, water effluent, hazardous materials, and greenhouse gases, all of which affect generation plant capital expenditures and operating costs as well as future operational planning. At present, it is unclear how any changes in the Presidential, Congressional, and EPA administrations may affect existing, pending or new legislative or rulemaking proposals or regulatory initiatives. Such legislation and rulemaking could significantly increase the costs of owning and operating fossil-fueled generating plants, such as Columbia and the Elm Road Units, from which we derived approximately 43% of our electric generating capacity as of September 30, 2020. We would expect to seek and receive recovery of any such costs in rates; however, it is difficult to estimate the amount of such costs due to the uncertainty as to the timing and form of the legislation and rules, and the scope and time of the recovery of costs in rates, which may occur after those costs are incurred.

EPA's Affordable Clean Energy (ACE) Rule: In July 2019, the EPA published a final ACE rule to reduce greenhouse gas emissions from existing coal-fired EGUs. The ACE rule directs states to submit plans to the EPA for approval that implement standards of performance (called Best System of Emissions Reductions, or BSER) for individual coal-fired EGUs over 25 MW. The ACE rule will apply to Columbia and the Elm Road Units. Compliance with the ACE rule may not be required until 2024 or later. Until the State of Wisconsin develops a plan that is accepted by the EPA, MGE will not be able to determine the final impact of the rule. Additionally, the ACE rule is subject to a legal challenge pending in the United States District Court of the District of Columbia. MGE will continue to evaluate the rule development within the state and monitor ongoing and potential legal proceedings associated with the rule.

O'Brien Wind Farm: In October 2020, MGE received approval from the PSCW to construct a 20 MW solar array in Fitchburg, Wisconsin, as part of its Renewable Energy Rider program. Capital costs are expected to be approximately \$32 million and the project is anticipated to be completed by mid-2021.

Future Generation - Riverside: In 2016, MGE entered into an agreement with WPL under which MGE may acquire up to 50 MW of capacity in a gas-fired generating plant being constructed by WPL at its Riverside Energy Center in Beloit, Wisconsin, during the five-year period following the in-service date of the plant. The plant was placed in service in May 2020. MGE has not yet determined whether it will exercise its option in the Riverside plant. A determination will be made based on a variety of factors during the option period.

COVID-19 Update

With the global outbreak of the Coronavirus Disease 2019 (COVID-19) and the declaration of a pandemic by the World Health Organization on March 11, 2020, U.S. governmental authorities have deemed electric and gas utilities to be critical infrastructure. MGE Energy therefore has an obligation to keep operating and maintaining our critical electric and gas infrastructure. Since then, MGE Energy has been subject to, and is following, local, state and federal public health and safety regulations and guidance to control the pandemic. MGE Energy has operated continuously throughout the pandemic and suffered no material disruptions in service or employment.

We discuss briefly various COVID-19-related events and their effects below:

- *Governmental Actions.* State and local governments and regulators have taken steps to address the

pandemic and its effects, which have affected levels of economic activity, revenues and expense.

- *State and Local Governments:* State and local governments issued orders and regulations to restrict or manage business and individual activity that continues to evolve in response to changing health metrics and safety and health guidance. A late March 2020 statewide Stay at Home order has given way to phased activity resumption driven by local governments and public health departments. Actions by Public Health Madison & Dane County (PHMDC) affect Dane County, which comprises a majority of MGE's service area. PHMDC has issued several Emergency Orders and the Forward Dane plan (collectively, the PHMDC Directives) addressing activity during the pandemic. The PHMDC Directives provide for scaled re-opening of businesses and increased activity for residents based upon specific health metrics and consist of guidance and regulations concerning how and when residents can interact and conduct business. In general, the PHMDC Directives: identify "essential" and "non-essential" businesses; regulate how those entities may conduct business safely; restrict capacity inside businesses depending upon business type and sector; limit the size of private and public gatherings; and require masks for occupants of public and private buildings. The PHMDC Directives are subject to modification throughout the pandemic based upon current health metrics in the county.
- *Regulatory – PSCW Orders:* On March 24, 2020, the PSCW ordered changes to the tariff provisions of all public utilities in Wisconsin in response to the COVID-19 pandemic. The order prohibited late payment charges, service disconnections, service refusals, and cash deposits as a condition of service. The order also required utilities to offer deferred payment arrangements to customers. The order resulted in increased bad debt expense and foregone revenue from late payment charges. This order, as it pertained to the prohibitions on service disconnections for residential customers, was in effect until November 1, 2020, at which time the annual winter disconnection moratorium began and continues until April 15, 2021. All other restrictions were lifted in July 2020. As permitted by regulatory action, MGE notified the PSCW on July 16, 2020, of its election to continue to waive late fees until December 31, 2020, for all customer classes and seek recovery in a future period. In October 2020, the PSCW issued a decision to allow utilities to extend the election to waive late fees until April 15, 2021, if the utility requests such waiver.

On March 24, 2020, the PSCW issued a further order authorizing deferral of expenditures incurred to ensure the provision of safe, reliable, and affordable access to utility services during the COVID-19 pandemic and late payment charges. Expenditures may include items such as bad debt expense and personal protective equipment. Foregone revenue from late payment charges and the potential delay in payments from customers is expected to impact the timing of cash inflows. Subject to PSCW approval of recovery, foregone late payment charges are expected to be recognized as revenue when they are collected from customers, and deferred expenditures are expected to be recognized as a regulatory asset as costs are incurred (meaning that those expenditures will affect cash flows when paid but will not affect income until recovery is permitted by the PSCW). Recovery of expenditures and late payment charges is expected to be addressed in future rate proceedings. While management believes that cost recovery is probable, the timing of collection from customers cannot be estimated at this time. Management will continue to assess the probability of recovery of deferred costs as the COVID-19 pandemic progresses.

- *Liquidity:* We remain focused on maintaining strong credit quality. Subject to the duration and severity of the COVID-19 pandemic, we believe we have adequate liquidity on hand to support future operations and capital expenditures over the next twelve months. As of September 30, 2020, MGE Energy and MGE had \$53.1 million and \$5.2 million, respectively, in cash and cash equivalents and had available borrowing capacity under revolving credit facilities as noted below.

| Borrower | Aggregate Bank Commitments | Outstanding Commercial Paper and Borrowings | Available Capacity | Expiration Date |
|------------------------------|-------------------------------|---|--------------------|------------------|
| <i>(Dollars in millions)</i> | | | | |
| MGE Energy | \$ 50.0 | \$ - | \$ 50.0 | February 7, 2024 |
| MGE | \$ 100.0 | \$ - | \$ 100.0 | February 7, 2024 |

The credit agreements require the borrower to maintain a ratio of consolidated debt to consolidated total capitalization not to exceed a maximum of 65%. In the case of MGE, the ratio calculation excludes assets, liabilities, revenues, and expenses included in MGE's financial statements as a result of the consolidation of VIEs, such as MGE Power Elm Road and MGE Power West Campus. The ratio of consolidated debt to consolidated total capitalization for each of MGE Energy and MGE, as calculated under the credit agreements' covenant, was 35.7% and 38.4%, respectively, as of September 30, 2020, and 39.0% and 43.9%, respectively, as of December 31, 2019. See Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations – Liquidity and Capital Resources – Credit Facilities in the 2019 Annual Report on Form 10-K for more information about our credit facilities.

- *Revenue and Expense Impacts:* We expect that adverse effects of COVID-19 and associated governmental regulations will be partially mitigated due to three primary factors. First, MGE has a large representation of commercial customers in essential sectors, such as government and healthcare, which we expect to return to more normal usage sooner than customers in nonessential sectors. Second, industrial customers comprise a small proportion of MGE's total customers, and we expect these customers to have the largest risk of changes in energy usage. Third, we believe residential sales will continue to increase due to the associated governmental regulations.

We began to see the impacts of COVID-19 and associated governmental regulations on customer demand in late March through the third quarter and continue to see lower retail sales. Commercial sales were down approximately 8% in the third quarter of 2020 compared to the same period in the prior year. In the third quarter of 2020, the reduction in revenue due to COVID-19 and associated governmental regulations was partially offset by cost containment measures, and we expect this trend to continue for the remainder of 2020. Residential sales increased approximately 9% in the third quarter of 2020 compared to the same period in the prior year. This effect was driven by businesses shifting their workforces to a remote work environment. We will continue to assess the degree to which our discretionary operations and maintenance expenses and capital spending can be reduced. This reduction could consist of deferring nonessential spending and management efforts to control spending, which includes travel, conferences, and other discretionary costs.

- *Capital Expenditures:* We have some meaningful ability to shift the timing of expenditures for capital projects during the next few years, should that become necessary. COVID-19 and associated governmental regulations did not significantly delay or disrupt the Two Creeks solar project, which entered commercial operation in November 2020. Badger Hollow I solar project was expected to be completed in 2020 and is now expected to be completed in April 2021. Badger Hollow II was expected to be completed in 2021 and is now expected to be completed in December 2022. The O'Brien solar project was expected to be completed by January 1, 2021 and is now expected to be completed in mid-2021. We have delayed other utility capital expenditures initially planned for 2020. No significant increase in costs is expected due to the delay. We will continue to monitor other capital project timelines as presented in the 2020-2022 capital expenditure forecast included under Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations – Liquidity and Capital Resources in the 2019 Annual Report on Form 10-K.
- *Operations:* To date, MGE Energy has experienced no material disruptions in utility operations. Our administrative personnel have been working largely remotely, and our field operations have not been materially affected. We have seen some additional expenses associated with personal protective equipment and enhanced efforts to protect our personnel from the virus, which have been deferred as a regulatory asset.

As the duration of general economic disruption increases, so does the potential of a material adverse impact on

our business. For this reason, although we expect sales for the remainder of 2020 to be negatively impacted by COVID-19 and associated governmental regulations, we cannot reasonably estimate with any degree of certainty the actual impact they may have on future results of operations, financial position, and liquidity. See Part II, Item 1A. "Risk Factors" "Pandemic virus or diseases, including COVID-19, could have a material adverse effect on our business, financial condition and liquidity."

The following discussion is based on the business segments as discussed in Footnote 14 of the Notes to Consolidated Financial Statements in this Report.

Results of Operations

Results of operations include financial information prepared in accordance with GAAP and electric and gas margins, both which are non-GAAP measures. Electric margin (electric revenues less fuel for electric generation and purchase power costs) and gas margin (gas revenues less cost of gas sold) are non-GAAP measures because they exclude items used in the calculation of the most comparable GAAP measure, operating income. These exclusions consist of nonregulated operating revenues, other operations and maintenance expense, depreciation and amortization expense, and other general taxes expense. Thus, electric and gas margin are not measures determined in accordance with GAAP.

Management believes that electric and gas margins provide a meaningful basis for evaluating and managing utility operations since fuel for electric generation, purchase power costs, and cost of gas sold are passed through without mark-up to customers in current rates. As a result, management uses electric and gas margins internally when assessing the operating performance of our segments. The presentation of utility electric and gas margins herein is intended to provide supplemental information for investors regarding operating performance. These electric and gas margins may not be comparable to how other entities calculate utility electric and gas margin or similar measures. Furthermore, these measures are not intended to replace operating income as determined in accordance with GAAP as an indicator of operating performance.

Three Months Ended September 30, 2020 and 2019

The following table provides a calculation of electric and gas margins (both non-GAAP measures), along with a reconciliation to the most comparable GAAP measure, operating income:

| <i>(In millions)</i> | Three Months Ended September 30, | | |
|----------------------------------|----------------------------------|----------|-----------|
| | 2020 | 2019 | \$ Change |
| Electric revenues | \$ 116.4 | \$ 120.6 | \$ (4.2) |
| Fuel for electric generation | (13.0) | (15.9) | 2.9 |
| Purchased power | (10.7) | (9.1) | (1.6) |
| Total Electric Margins | 92.7 | 95.6 | (2.9) |
| Gas revenues | 18.6 | 17.4 | 1.2 |
| Cost of gas sold | (3.8) | (3.1) | (0.7) |
| Total Gas Margins | 14.8 | 14.3 | 0.5 |
| Other operating revenues | 0.2 | 0.2 | - |
| Other operations and maintenance | (45.8) | (48.1) | 2.3 |
| Depreciation and amortization | (18.6) | (18.2) | (0.4) |
| Other general taxes | (5.0) | (5.1) | 0.1 |
| Operating Income | \$ 38.3 | \$ 38.7 | \$ (0.4) |

Operating income during the three months ended September 30, 2020, compared to the same period in the prior year primarily reflects the effects of the following factors:

- Electric revenues and fuel costs
 - A \$4.2 million decrease in electric revenue driven by lower commercial sales as a result of the COVID-19 pandemic and associated governmental regulations and restrictions on activity, partially offset by increased residential sales. Commercial retail sales decreased by 7.9%, and residential sales increased by 8.7%, when compared to the prior year.

- A \$2.9 million decrease in fuel for electric generation reflecting lower generation and market costs and a decrease in customer demand.
- A \$1.6 million increase in purchased power costs driven by higher costs in the market. Average cost per MWH increased 20%.
- Gas revenues and cost of gas sold
 - A \$1.2 million increase in gas revenue driven by higher residential retail sales.
 - A \$0.7 million increase in cost of gas sold reflecting higher cost per therm of gas. Average cost per therm increased 17%.
- A \$2.3 million decrease in other operations and maintenance. See consolidated operations and maintenance expenses section below for a description of the factors contributing to the decrease.
- A \$0.4 million increase in depreciation and amortization expense.

Electric sales and revenues

The following table compares MGE's electric revenues and electric kWh sales by customer class for each of the periods indicated:

| <i>(In thousands, except cooling degree days)</i> | Revenues | | | Sales (kWh) | | |
|---|----------------------------------|------------|----------|----------------------------------|---------|----------|
| | Three Months Ended September 30, | | | Three Months Ended September 30, | | |
| | 2020 | 2019 | % Change | 2020 | 2019 | % Change |
| Residential | \$ 45,009 | \$ 42,442 | 6.0 % | 274,676 | 252,786 | 8.7 % |
| Commercial | 57,822 | 63,466 | (8.9)% | 478,816 | 519,820 | (7.9)% |
| Industrial | 3,234 | 3,760 | (14.0)% | 43,257 | 45,772 | (5.5)% |
| Other-retail/municipal | 8,620 | 9,543 | (9.7)% | 97,493 | 99,055 | (1.6)% |
| Total retail | 114,685 | 119,211 | (3.8)% | 894,242 | 917,433 | (2.5)% |
| Sales to the market | 1,554 | 1,163 | 33.6 % | 49,039 | 37,108 | 32.2 % |
| Other revenues | 115 | 233 | (50.6)% | - | - | - % |
| Total | \$ 116,354 | \$ 120,607 | (3.5)% | 943,281 | 954,541 | (1.2)% |
| Cooling degree days (normal 493) | | | | 519 | 535 | (3.0)% |

Electric margin, a non-GAAP measure, decreased \$2.9 million during the three months ended September 30, 2020, compared to the same period in 2019, due to the following:

| <i>(In millions)</i> | |
|---|-----------------|
| Decrease in commercial, industrial and other volume | \$ (2.4) |
| Revenue subject to refund, net | (1.7) |
| Rate changes | (1.4) |
| Customer fixed and demand charges | (1.0) |
| Other | (0.2) |
| Increase in residential volume | 2.6 |
| Decreased fuel costs | 1.2 |
| Total | \$ <u>(2.9)</u> |

- **Commercial, industrial, and other retail volume.** During the three months ended September 30, 2020, there was a 7.9% reduction in commercial sales compared to the same period in the prior year driven by impacts from the COVID-19 pandemic and associated governmental regulations and restrictions on activity.
- **Revenue subject to refund.** For cost recovery mechanisms, any over-collection of revenues resulting from the amount of costs authorized to be collected from customers in rates exceeding actual costs is recorded as a reduction of revenue in the period incurred, as the over-collection is expected to be refunded to customers in a subsequent period. In September 2019, MGE returned \$2.2 million to electric customers through bill credits related to tax credits. The 2019 bill credit was deducted from revenues in previous years and held in a regulatory liability pending the refund to customers. As a result, the refund did not affect reported revenues in the current periods, although it did reduce cash and the corresponding regulatory liability.

- **Rate changes.** Rates charged to retail customers during the three months ended September 30, 2020, were \$1.4 million lower than those charged during the same period in the prior year. In December 2019, the PSCW approved the 2020 Fuel Cost Plan, which reflected lower fuel costs and authorized MGE to decrease 2020 rates for electric retail customers by 0.84%.
- **Customer fixed and demand charges.** During the three months ended September 30, 2020, fixed and demand charges decreased \$1.0 million primarily attributable to the decrease in demand charges for commercial customers. The COVID-19 pandemic and associated governmental regulations and restrictions on activity impacted commercial business operations leading to reduced sales.
- **Residential volume.** During the three months ended September 30, 2020, there was an 8.7% increase in residential sales driven by the COVID-19 pandemic and associated governmental regulations and restrictions on activity. As businesses shifted their workforce to a remote work environment, residential sales increased.
- **Fuel costs.** Fuel costs decreased during the three months ended September 30, 2020, primarily as a result of lower costs to generate and purchase electricity in the market and lower customer demand.

Gas deliveries and revenues

The following table compares MGE's gas revenues and gas therms delivered by customer class for each of the periods indicated:

| (In thousands, except HDD and average rate per therm of retail customer) | Revenues | | | Therms Delivered | | |
|--|----------------------------------|-----------|----------|----------------------------------|--------|----------|
| | Three Months Ended September 30, | | | Three Months Ended September 30, | | |
| | 2020 | 2019 | % Change | 2020 | 2019 | % Change |
| Residential | \$ 12,436 | \$ 11,342 | 9.6 % | 6,537 | 5,707 | 14.5 % |
| Commercial/Industrial | 5,052 | 4,825 | 4.7 % | 9,368 | 9,195 | 1.9 % |
| Total retail | 17,488 | 16,167 | 8.2 % | 15,905 | 14,902 | 6.7 % |
| Gas transportation | 1,152 | 1,126 | 2.3 % | 16,092 | 15,514 | 3.7 % |
| Other revenues | 3 | 84 | (96.4)% | - | - | - % |
| Total | \$ 18,643 | \$ 17,377 | 7.3 % | 31,997 | 30,416 | 5.2 % |
| Heating degree days (normal 152) | | | | 175 | 57 | 207.0 % |
| Average rate per therm of retail customer | \$ 1.100 | \$ 1.085 | 1.4 % | | | |

Gas margin, a non-GAAP measure, increased \$0.5 million during the three months ended September 30, 2020, compared to the same period in 2019, due to the following:

| (In millions) | |
|--------------------------------|--------|
| Other | \$ 0.2 |
| Increase in volume | 0.1 |
| Rate changes | 0.1 |
| Revenue subject to refund, net | 0.1 |
| Total | \$ 0.5 |

- **Rate changes.** In December 2018, the PSCW authorized MGE to increase 2020 rates for retail gas customers by 1.46%.
- **Revenue subject to refund.** For cost recovery mechanisms, any over-collection of revenues resulting from the amount of costs authorized to be collected from customers in rates exceeding actual costs is recorded as a reduction of revenue in the period incurred, as the over-collection is expected to be refunded to customers in a subsequent period. In September 2019, MGE returned \$1.0 million to gas customers through bill credits related to tax credits. The 2019 bill credit was deducted from revenues in previous years and held in a regulatory liability pending the refund to customers. As a result, the refund did not affect reported revenues in the current periods, although it did reduce cash and the corresponding regulatory liability.

Consolidated operations and maintenance expenses

During the three months ended September 30, 2020, operations and maintenance expenses decreased \$2.3 million, compared to the same period in the prior year. The following contributed to the net change:

| | |
|--|-----------------|
| <i>(In millions)</i> | |
| Decreased administrative and general costs | \$ (1.7) |
| Decreased transmission costs | (0.4) |
| Decreased other costs | (0.3) |
| Decreased electric production expenses | (0.2) |
| Increased gas distribution expenses | 0.2 |
| Increased electric distribution expenses | 0.1 |
| Total | <u>\$ (2.3)</u> |

- Decreased administrative and general costs are primarily related to a decrease in stock price and number of performance unit awards reducing the fair value associated with the performance unit awards, which is remeasured quarterly. See Footnote 7 of the Notes to Consolidated Financial Statements in this Report for additional information on performance unit awards. Other drivers include a reduction in nonessential spending driven by the COVID-19 pandemic and associated governmental regulations and management efforts to control spending, which includes training, travel expenses, and other discretionary spending.

Consolidated depreciation expense

Electric depreciation expense increased \$0.3 million and gas depreciation expense increased \$0.1 million during the three months ended September 30, 2020, compared to the same period in the prior year.

Electric and gas other income

Electric other income increased \$1.3 million during the three months ended September 30, 2020, compared to the same period in the prior year, primarily related to the AFUDC Equity from the construction of Two Creeks and Badger Hollow I and II. Gas other income decreased \$0.1 million during the three months ended September 30, 2020, compared to the same period in the prior year.

Nonregulated Energy Operations - MGE Energy and MGE

The nonregulated energy operations are conducted through MGE Energy's subsidiaries: MGE Power Elm Road (the Elm Road Units) and MGE Power West Campus (WCCF), which have been formed to own and lease electric generating capacity to assist MGE. During the three months ended September 30, 2020 and 2019, net income at the nonregulated energy operations segment was \$5.3 million and \$5.1 million, respectively.

Transmission Investment Operations - MGE Energy

The transmission investment segment holds our interest in ATC and ATC Holdco, and its income reflects our equity in the earnings of those investments. ATC Holdco was formed in December 2016 to pursue transmission development opportunities which typically have long development and investment lead times before becoming operational. ATC Holdco's future transmission development activities have been suspended for the near term. During both the three months ended September 30, 2020 and 2019, other income at the transmission investment segment was \$2.4 million. In May 2020, the FERC issued an opinion further refining the methodology for setting the ROE that electric utilities are authorized to earn. See Footnote 3 of the Notes to Consolidated Financial Statements in this Report and "Other Matters" below for additional information concerning ATC and summarized financial information regarding ATC.

Consolidated Income Taxes - MGE Energy and MGE

In 2020, the effective electric tax rate decreased as a result of higher AFUDC equity from Badger Hollow I and II and Two Creeks, which is not included in taxable income, and a tax credit generated by the Saratoga Wind Farm. See Footnote 4 of the Notes to Consolidated Financial Statements in this Report for the effective tax rate reconciliation.

Noncontrolling Interest, Net of Tax - MGE

Noncontrolling interest, net of tax, reflects the accounting required for MGE Energy's interest in MGE Power Elm Road (the Elm Road Units) and MGE Power West Campus (WCCF). MGE Energy owns 100% of MGE Power Elm Road and MGE Power West Campus. Due to the contractual agreements for these projects with MGE, the entities are considered VIEs with respect to MGE and their results are consolidated with those of MGE, the primary beneficiary of the VIEs. The following table shows MGE Energy's noncontrolling interest, net of tax, reflected on MGE's consolidated statement of income:

| <i>(In millions)</i> | Three Months Ended September 30, | |
|-----------------------|-------------------------------------|--------|
| | 2020 | 2019 |
| MGE Power Elm Road | \$ 3.7 | \$ 3.8 |
| MGE Power West Campus | 1.8 | 1.8 |

Nine Months Ended September 30, 2020 and 2019

The following table provides a calculation of electric and gas margins (non-GAAP), along with a reconciliation to the most comparable GAAP measure, operating income:

| <i>(In millions)</i> | Nine Months Ended September 30, | | |
|----------------------------------|---------------------------------|----------------|---------------|
| | 2020 | 2019 | \$ Change |
| Electric revenues | \$ 303.1 | \$ 314.9 | \$ (11.8) |
| Fuel for electric generation | (31.3) | (40.2) | 8.9 |
| Purchased power | (32.0) | (31.0) | (1.0) |
| Total Electric Margins | <u>239.8</u> | <u>243.7</u> | <u>(3.9)</u> |
| Gas revenues | 98.6 | 112.5 | (13.9) |
| Cost of gas sold | (41.0) | (55.2) | 14.2 |
| Total Gas Margins | <u>57.6</u> | <u>57.3</u> | <u>0.3</u> |
| Other operating revenues | 0.5 | 0.5 | - |
| Other operations and maintenance | (136.5) | (144.0) | 7.5 |
| Depreciation and amortization | (55.2) | (53.4) | (1.8) |
| Other general taxes | (14.9) | (15.1) | 0.2 |
| Operating Income | <u>\$ 91.3</u> | <u>\$ 89.0</u> | <u>\$ 2.3</u> |

Operating income during the nine months ended September 30, 2020, compared to the same period in the prior year primarily reflects the effects of the following factors:

- Electric revenues and fuel costs
 - An \$11.8 million decrease in electric revenue driven by lower commercial sales as a result of the COVID-19 pandemic and associated governmental regulations and restrictions on activity, partially offset by increased residential sales. Commercial retail sales decreased by 7.2% and residential sales increased by 7.2%, when compared to the prior year.
 - An \$8.9 million decrease in fuel for electric generation reflecting lower generation and market costs and a decrease in customer demand.
 - A \$1.0 million increase in purchased power costs primarily due to higher market purchases as a result of lower internal generation.
- Gas revenues and cost of gas sold
 - A \$13.9 million decrease in gas revenue driven by lower customer demand resulting from milder weather in the first quarter of 2020 and lower rates reflecting a lower cost of gas being recovered.
 - A \$14.2 million decrease in cost of gas sold driven by lower cost per therm of gas. Average cost per therm decreased 18%.

- A \$7.5 million decrease in other operations and maintenance. See consolidated operations and maintenance expenses section below for a description of the factors contributing to the decrease.
- A \$1.8 million increase in depreciation and amortization expense driven by the timing of the commercial operation of Saratoga that took place in February 2019 as discussed in the consolidated depreciation expense section below.

Electric sales and revenues

The following table compares MGE's electric revenues and electric kWh sales by customer class for each of the periods indicated:

| <i>(In thousands, except cooling degree days)</i> | Revenues | | | Sales (kWh) | | |
|---|---------------------------------|------------|----------|---------------------------------|-----------|----------|
| | Nine Months Ended September 30, | | | Nine Months Ended September 30, | | |
| | 2020 | 2019 | % Change | 2020 | 2019 | % Change |
| Residential | \$ 113,311 | \$ 107,772 | 5.1 % | 684,585 | 638,590 | 7.2 % |
| Commercial | 152,844 | 165,481 | (7.6)% | 1,308,511 | 1,410,360 | (7.2)% |
| Industrial | 8,797 | 10,013 | (12.1)% | 122,106 | 131,195 | (6.9)% |
| Other-retail/municipal | 24,874 | 26,728 | (6.9)% | 263,029 | 276,795 | (5.0)% |
| Total retail | 299,826 | 309,994 | (3.3)% | 2,378,231 | 2,456,940 | (3.2)% |
| Sales to the market | 2,604 | 3,914 | (33.5)% | 92,539 | 110,246 | (16.1)% |
| Other revenues | 660 | 978 | (32.5)% | - | - | - % |
| Total | \$ 303,090 | \$ 314,886 | (3.7)% | 2,470,770 | 2,567,186 | (3.8)% |
| Cooling degree days (normal 674) | | | | 732 | 653 | 12.1 % |

Electric margin, a non-GAAP measure, decreased \$3.9 million during the nine months ended September 30, 2020, compared to the same period in 2019, due to the following:

| <i>(In millions)</i> | |
|---|----------|
| Decrease in commercial, industrial and other volume | \$ (5.7) |
| Customer fixed and demand charges | (2.7) |
| Rate changes | (2.6) |
| Revenue subject to refund, net | (2.5) |
| Other | (0.3) |
| Increase in residential volume | 5.1 |
| Decreased fuel costs | 4.8 |
| Total | \$ (3.9) |

- **Commercial, industrial, and other retail volume.** During the nine months ended September 30, 2020, there was a 7.2% reduction in commercial sales compared to the same period in the prior year driven by impacts from the COVID-19 pandemic and associated governmental regulations and restrictions on activity.
- **Customer fixed and demand charges.** During the nine months ended September 30, 2020, fixed and demand charges decreased \$2.7 million primarily attributable to the decrease in demand charges for commercial customers. The COVID-19 pandemic and associated governmental regulations and restrictions on activity impacted commercial business operations leading to reduced sales.
- **Rate changes.** Rates charged to retail customers during the nine months ended September 30, 2020, were \$2.6 million lower than those charged during the same period in the prior year. In December 2019, the PSCW approved the 2020 Fuel Cost Plan, which reflected lower fuel costs and authorized MGE to decrease 2020 rates for electric retail customers by 0.84%.
- **Revenue subject to refund.** For cost recovery mechanisms, any over-collection of revenues resulting from the amount of costs authorized to be collected from customers in rates exceeding actual costs is recorded as a reduction of revenue in the period incurred, as the over-collection is expected to be refunded to customers in a subsequent period. In September 2019, MGE returned \$2.2 million to electric customers through bill credits related to tax credits. The 2019 bill credit was deducted from revenues in previous years and held in a

regulatory liability pending the refund to customers. As a result, the refund did not affect reported revenues in the current periods, although it did reduce cash and the corresponding regulatory liability.

- **Residential volume.** During the nine months ended September 30, 2020, there was a 7.2% increase in residential sales driven by the impacts from the COVID-19 pandemic and associated governmental regulations and restrictions on activity. As businesses shifted their workforce to a remote work environment, residential sales increased.
- **Fuel costs.** Fuel costs decreased during the nine months ended September 30, 2020, primarily as a result of lower costs to generate and purchase electricity in the market and lower customer demand.

Gas deliveries and revenues

The following table compares MGE's gas revenues and gas therms delivered by customer class for each of the periods indicated:

| <i>(In thousands, except HDD and average rate per therm of retail customer)</i> | Revenues | | | Therms Delivered | | |
|---|---------------------------------|------------|----------|---------------------------------|---------|----------|
| | Nine Months Ended September 30, | | | Nine Months Ended September 30, | | |
| | 2020 | 2019 | % Change | 2020 | 2019 | % Change |
| Residential | \$ 61,328 | \$ 67,659 | (9.4)% | 68,394 | 74,769 | (8.5)% |
| Commercial/Industrial | 32,961 | 40,833 | (19.3)% | 62,582 | 70,255 | (10.9)% |
| Total retail | 94,289 | 108,492 | (13.1)% | 130,976 | 145,024 | (9.7)% |
| Gas transportation | 4,179 | 3,756 | 11.3 % | 55,002 | 54,129 | 1.6 % |
| Other revenues | 100 | 299 | (66.6)% | - | - | - % |
| Total | \$ 98,568 | \$ 112,547 | (12.4)% | 185,978 | 199,153 | (6.6)% |
| Heating degree days (normal 4,530) | | | | 4,315 | 4,777 | (9.7)% |
| Average rate per therm of retail customer | \$ 0.720 | \$ 0.748 | (3.7)% | | | |

Gas margin, a non-GAAP measure, increased \$0.3 million during the nine months ended September 30, 2020, compared to the same period in 2019, due to the following:

| <i>(In millions)</i> | |
|--------------------------------|--------|
| Rate changes | \$ 1.4 |
| Other | 0.7 |
| Revenue subject to refund, net | 0.5 |
| Decrease in volume | (2.3) |
| Total | \$ 0.3 |

- **Rate changes.** In December 2018, the PSCW authorized MGE to increase 2020 rates for retail gas customers by 1.46%.
- **Revenue subject to refund.** For cost recovery mechanisms, any over-collection of revenues resulting from the amount of costs authorized to be collected from customers in rates exceeding actual costs is recorded as a reduction of revenue in the period incurred, as the over-collection is expected to be refunded to customers in a subsequent period. In September 2019, MGE returned \$1.0 million to gas customers through bill credits related to tax credits. The 2019 bill credit was deducted from revenues in previous years and held in a regulatory liability pending the refund to customers. As a result, the refund did not affect reported revenues in the current periods, although it did reduce cash and the corresponding regulatory liability.
- **Volume.** During the nine months ended September 30, 2020, retail gas deliveries decreased 9.7% compared to the same period in the prior year primarily related to less favorable weather conditions in the first quarter of 2020.

Consolidated operations and maintenance expenses

During the nine months ended September 30, 2020, operations and maintenance expenses decreased \$7.5 million, compared to the same period in the prior year. The following contributed to the net change:

| | |
|--|-----------------|
| <i>(In millions)</i> | |
| Decreased administrative and general costs | \$ (4.9) |
| Decreased electric production expenses | (2.4) |
| Decreased transmission costs | (1.1) |
| Decreased other costs | (0.6) |
| Increased gas distribution expenses | 0.8 |
| Increased electric distribution expenses | 0.7 |
| Total | <u>\$ (7.5)</u> |

- Decreased administrative and general costs are primarily related to a decrease in stock price and number of performance unit awards reducing the fair value associated with the performance unit awards, which is remeasured quarterly. See Footnote 7 of the Notes to Consolidated Financial Statements in this Report for additional information on performance unit awards. Other drivers include a reduction in nonessential spending driven by the COVID-19 pandemic and associated governmental regulations and management efforts to control spending, which includes training, travel expenses, and other discretionary spending.
- Decreased electric production expenses are primarily related to decreased operations and maintenance costs at the Elm Road Units, Columbia, and Forward Wind facility. Scheduled maintenance outages have been delayed or reduced in 2020. The Columbia outage was delayed from spring to late 2020.
- Decreased transmission costs are related to lower transmission rates in 2020. The 2020 transmission rates reflect adjustments from a lower return on equity, approved in the FERC complaints, for prior year rates. The lower transmission rate is reflected in customer revenue as revenue subject to refund.

Consolidated depreciation expense

Electric depreciation expense increased \$1.3 million and gas depreciation expense increased \$0.5 million during the nine months ended September 30, 2020, compared to the same period in the prior year. MGE placed the Saratoga Wind Farm in service in February 2019. Timing of the in-service date contributed to the increase in electric depreciation expense.

Electric and gas other income

Electric other income increased \$3.0 million during the nine months ended September 30, 2020, compared to the same period in the prior year, primarily related to the AFUDC Equity from the construction of Two Creeks and Badger Hollow I and II. Gas other income increased \$0.6 million during the nine months ended September 30, 2020, compared to the same period in the prior year.

Nonregulated Energy Operations - MGE Energy and MGE

The nonregulated energy operations are conducted through MGE Energy's subsidiaries: MGE Power Elm Road (the Elm Road Units) and MGE Power West Campus (WCCF), which have been formed to own and lease electric generating capacity to assist MGE. During the nine months ended September 30, 2020 and 2019, net income at the nonregulated energy operations segment was \$15.5 million and \$15.2 million, respectively.

Transmission Investment Operations - MGE Energy

The transmission investment segment holds our interest in ATC and ATC Holdco, and its income reflects our equity in the earnings of those investments. ATC Holdco was formed in December 2016 to pursue transmission development opportunities which typically have long development and investment lead times before becoming operational. ATC Holdco's future transmission development activities have been suspended for the near term. During the nine months ended September 30, 2020 and 2019, other income at the transmission investment segment was \$7.8 million and \$6.8 million, respectively. In May 2020, the FERC issued an opinion further refining

the methodology for setting the ROE that electric utilities are authorized to earn. See Footnote 3 of the Notes to Consolidated Financial Statements in this Report and "Other Matters" below for additional information concerning ATC and summarized financial information regarding ATC.

Consolidated Income Taxes - MGE Energy and MGE

In 2020, the effective electric tax rate decreased as a result of higher AFUDC equity from Badger Hollow I and II and Two Creeks, which is not included in taxable income, and a tax credit generated by the Saratoga Wind Farm. See Footnote 4 of the Notes to Consolidated Financial Statements in this Report for the effective tax rate reconciliation.

Noncontrolling Interest, Net of Tax - MGE

The noncontrolling interest, net of tax, reflects the accounting required for MGE Energy's interest in MGE Power Elm Road (the Elm Road Units) and MGE Power West Campus (WCCF). MGE Energy owns 100% of MGE Power Elm Road and MGE Power West Campus; however, due to the contractual agreements for these projects with MGE, the entities are considered VIEs with respect to MGE and their results are consolidated with those of MGE, the primary beneficiary of the VIEs. The following table shows MGE Energy's noncontrolling interest, net of tax, reflected on MGE's consolidated statement of income:

| <i>(In millions)</i> | Nine Months Ended | |
|-----------------------|-------------------|---------|
| | September 30, | |
| | 2020 | 2019 |
| MGE Power Elm Road | \$ 11.4 | \$ 11.3 |
| MGE Power West Campus | 5.4 | 5.4 |

Contractual Obligations and Commercial Commitments - MGE Energy and MGE

There were no material changes, other than from the normal course of business, to MGE Energy's and MGE's contractual obligations (representing cash obligations that are considered to be firm commitments) and commercial commitments (representing commitments triggered by future events) during the nine months ended September 30, 2020, except as noted below. Further discussion of the contractual obligations and commercial commitments is included in Footnote 16 of the Notes to Consolidated Financial Statements and "Contractual Obligations and Commercial Commitments for MGE Energy and MGE" under "Management's Discussion and Analysis of Financial Condition and Results of Operations" in the 2019 Annual Report on Form 10-K.

Purchase Contracts – MGE Energy and MGE

See item c. within Footnote 8 of Notes to Consolidated Financial Statements in this Report for a description of commitments as of September 30, 2020, that MGE Energy and MGE have entered with respect to various commodity supply and transportation contracts to meet their obligations to deliver electricity and natural gas to customers.

Capital Expenditures – MGE Energy and MGE

Various contractual obligations contain future minimum commitments related to capital expenditures for certain construction projects, including the Badger Hollow II and other service area renewable solar projects. As of September 30, 2020, MGE has additional future minimum construction commitments of \$67.2 million. In October 2020, MGE entered into additional future minimum commitments of \$3.4 million.

Long-term Debt - MGE Energy and MGE

MGE borrowed \$19.3 million from the issuance by the City of Madison, Wisconsin of Industrial Development Revenue Refunding Bonds in April 2020. The bonds bear interest at 2.05% per annum for a term ending April 30, 2023, at which point they will either be repriced and remarketed or redeemed and retired. The proceeds of these bonds were used to refund \$19.3 million of 3.45% City of Madison, Wisconsin Industrial Development Revenue Refunding Bonds due October 2027, which had been issued to loan funds to MGE. See Footnote 6 of the Notes to Consolidated Financial Statements in this Report for further discussion of the bond issuance.

Liquidity and Capital Resources

Subject to the duration and severity of the COVID-19 pandemic, MGE Energy and MGE expect to have adequate liquidity to support future operations and capital expenditures over the next twelve months. Available resources include cash and cash equivalents, operating cash flows, liquid assets, borrowing capacity under revolving credit facilities, and access to equity and debt capital markets. MGE Energy expects to generate funds from both long-term debt financing, including tax exempt debt, short-term debt financing, or through our Direct Stock Purchase and Dividend Reinvestment Plan. See "Credit Facilities" under Part II, Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operations – Liquidity and Capital Resources in the 2019 Annual Report on Form 10-K and "Liquidity" under "COVID-19 Update" above for information regarding MGE Energy's and MGE's credit facilities.

Cash Flows

The following summarizes cash flows for MGE Energy and MGE during the nine months ended September 30, 2020 and 2019:

| <i>(In thousands)</i> | MGE Energy | | MGE | |
|------------------------------|------------|------------|------------|------------|
| | 2020 | 2019 | 2020 | 2019 |
| Cash provided by (used for): | | | | |
| Operating activities | \$ 136,011 | \$ 111,702 | \$ 131,871 | \$ 109,020 |
| Investing activities | (144,360) | (134,531) | (140,567) | (128,866) |
| Financing activities | 36,627 | 1,142 | 9,372 | 19,962 |

Cash Provided by Operating Activities

MGE Energy

MGE Energy's consolidated net cash provided by operating activities is derived mainly from the electric and gas operations of its principal subsidiary, MGE.

Cash provided by operating activities during the nine months ended September 30, 2020, was \$136.0 million, an increase of \$24.3 million when compared to the same period in the prior year.

MGE Energy's net income increased \$6.4 million during the nine months ended September 30, 2020, when compared to the same period in the prior year.

MGE Energy's federal and state taxes paid decreased \$6.2 million during the nine months ended September 30, 2020 when compared to the same period in the prior year. The decrease in taxes paid is primarily related to increased production and investment tax credits.

Working capital accounts (excluding prepaid and accrued taxes) resulted in \$8.3 million in cash used for operating activities during the nine months ended September 30, 2020, primarily due to decreased other current liabilities, increased inventories, and increased accounts receivable, partially offset by decreased unbilled revenues and increased accounts payable.

Working capital accounts (excluding prepaid and accrued taxes) resulted in \$14.2 million in cash used for operating activities during the nine months ended September 30, 2019, primarily due to decreased accounts payable, decreased other current liabilities, and increased inventories, partially offset by decreased unbilled revenues and decreased accounts receivable. The decrease in other current liabilities is attributable to a \$3.2 million one-time tax bill credit to retail customers in 2019.

An increase in pension contribution resulted in an additional \$0.9 million in cash used for operating activities for the nine months ended September 30, 2020, when compared to the same period in the prior year. Pension contributions reflect amounts required by law and discretionary amounts.

Hosted software asset expenditures during the nine months ended September 30, 2020 were \$1.5 million. This

amount represents a decrease of \$3.1 million of cash used when compared to the prior year.

MGE

Cash provided by operating activities during the nine months ended September 30, 2020, was \$131.9 million, an increase of \$22.9 million when compared to the same period in the prior year.

Net income increased \$6.4 million during the nine months ended September 30, 2020, when compared to the same period in the prior year.

MGE's federal and state taxes paid decreased \$6.2 million during the nine months ended September 30, 2020 when compared to the same period in the prior year. The decrease in taxes paid is primarily related to increased production and investment tax credits.

Working capital accounts (excluding prepaid and accrued taxes) resulted in \$6.1 million in cash used for operating activities during the nine months ended September 30, 2020, primarily due decreased other current liabilities, increased inventories, and increased accounts receivable, partially offset by decreased unbilled revenues and increased accounts payable.

Working capital accounts (excluding prepaid and accrued taxes) resulted in \$11.7 million in cash used for operating activities during the nine months ended September 30, 2019, primarily due to decreased accounts payable, decreased other current liabilities, and increased gas inventories, partially offset by decreased unbilled revenues and decreased accounts receivable. The decrease in other current liabilities is attributable to a \$3.2 million one-time tax bill credit to retail customers in 2019.

An increase in pension contribution resulted in an additional \$0.9 million in cash used for operating activities for the nine months ended September 30, 2020, when compared to the same period in the prior year. Pension contributions reflect amounts required by law and discretionary amounts.

Hosted software asset expenditures during the nine months ended September 30, 2020 were \$1.5 million. This amount represents a decrease of \$3.1 million of cash used when compared to the prior year.

Cash Used for Investing Activities

MGE Energy

MGE Energy's cash used for investing activities increased \$9.8 million during the nine months ended September 30, 2020, when compared to the same period in the prior year.

Capital expenditures during the nine months ended September 30, 2020, were \$139.1 million. This amount represents an increase of \$10.7 million from the expenditures made in the same period in the prior year. This increase primarily reflects expenditures on the construction of the Two Creeks and Badger Hollow I and II solar construction projects. 2020 capital expenditures increased \$15.2 million over the prior year related to the Two Creeks and Badger Hollow I and II solar construction projects.

MGE

MGE's cash used for investing activities increased \$11.7 million during the nine months ended September 30, 2020, when compared to the same period in the prior year.

Capital expenditures during the nine months ended September 30, 2020, were \$139.1 million. This amount represents an increase of \$10.7 million from the expenditures made in the same period in the prior year. This increase primarily reflects expenditures on the construction of the Two Creeks and Badger Hollow I and II solar construction projects. 2020 capital expenditures increased \$15.2 million over the prior year related to the Two Creeks and Badger Hollow I and II solar construction projects.

Cash Provided by Financing Activities

MGE Energy

Cash provided by MGE Energy's financing activities was \$36.6 million during the nine months ended September 30, 2020, compared to \$1.1 million for the same period in the prior year.

During the nine months ended September 30, 2020, dividends paid were \$38.3 million compared to \$35.6 million in the prior year. The increase reflected a higher dividend rate per share (\$1.075 vs. \$1.028) and a greater number of outstanding shares since the completion of the public offering of shares in May 2020.

During the nine months ended September 30, 2020, MGE Energy issued common stock for net proceeds of \$79.6 million, which are being used for general corporate purposes including funding capital expenditures at MGE, such as Two Creeks, Badger Hollow I and II, Renewable Energy Rider solar projects, and other capital projects.

During the nine months ended September 30, 2020, MGE borrowed \$19.3 million through the issuance of Industrial Development Revenue Refunding Bonds which was used to refinance \$19.3 million of existing Industrial Development Revenue Refunding Bonds at a lower interest rate.

During the nine months ended September 30, 2019, net short-term debt borrowings were \$41.5 million. There were no net short-term debt borrowings during the nine months ended September 30, 2020.

MGE

During the nine months ended September 30, 2020, cash provided by MGE's financing activities was \$9.4 million, compared to \$20.0 million for the same period in the prior year.

Capital contributions made by MGE Energy to MGE were \$30.0 million during the nine months ended September 30, 2020. There were no capital contributions made by MGE Energy to MGE during the nine months ended September 30, 2019.

Distributions to parent from noncontrolling interest, which represent distributions from MGE Power Elm Road and MGE Power West Campus to MGE Energy, were \$16.0 million during the nine months ended September 30, 2020, compared to \$17.0 million in the prior year.

During the nine months ended September 30, 2020, MGE borrowed \$19.3 million through the issuance of Industrial Development Revenue Refunding Bonds which was used to refinance \$19.3 million of existing Industrial Development Revenue Refunding Bonds at a lower interest rate.

During the nine months ended September 30, 2019, net short-term debt borrowings were \$41.5 million. There were no net short-term debt borrowings during the nine months ended September 30, 2020.

Capitalization Ratios

MGE Energy's capitalization ratios were as follows:

| | MGE Energy | |
|-------------------------------|--------------------|-------------------|
| | September 30, 2020 | December 31, 2019 |
| Common shareholders' equity | 64.3 % | 61.2 % |
| Long-term debt ^(a) | 35.7 % | 38.8 % |

(a) Includes the current portion of long-term debt.

MGE Energy's and MGE's Capital Requirements

MGE Energy's and MGE's liquidity are primarily affected by their capital expenditure requirements. During the nine months ended September 30, 2020, capital expenditures for MGE Energy and MGE totaled \$139.1 million, which included \$136.7 million of utility capital expenditures. Included in the utility capital expenditures are costs

associated with the Two Creeks and Badger Hollow I and II solar construction projects.

The COVID-19 pandemic and associated governmental regulations did not significantly delay or disrupt the Two Creeks solar project, which entered commercial operation in November 2020. Badger Hollow I solar project was expected to be completed in 2020 and is now expected to be completed in April 2021. Badger Hollow II solar project was expected to be completed in December 2021 and is now expected to be completed in December 2022. The O'Brien solar project was expected to be completed by January 1, 2021 and is now expected to be completed in mid-2021. We have delayed other utility capital expenditures initially planned for 2020. No significant increase in costs is expected due to the delays. We will continue to monitor other capital project timelines as presented in the 2020-2022 capital expenditure forecast included under Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations – Liquidity and Capital Resources in the 2019 Annual Report on Form 10-K.

Credit Ratings

MGE Energy's and MGE's access to the capital markets, including, in the case of MGE, the commercial paper market, and their respective financing costs in those markets, may depend on the credit ratings of the entity that is accessing the capital markets.

None of MGE Energy's or MGE's borrowings are subject to default or prepayment as a result of a downgrading of credit ratings, although a downgrading of MGE's credit ratings could increase fees and interest charges under both MGE Energy's and MGE's credit agreements.

Environmental Matters

The following discussion is limited to updates or developments in environmental matters that occurred during the nine months ended September 30, 2020. Further discussion of environmental matters is included in the 2019 Annual Report on Form 10-K and Footnote 8.a. of Notes to Consolidated Financial Statements in this Report.

Federal and State Environmental Compliance During the Current Pandemic

MGE was identified as an essential business under the State of Wisconsin's Safer at Home directive. It has been operating with full staff and has continued to prioritize its compliance with all applicable environmental regulations. MGE continues to follow local orders, as well as state department of health and Center for Disease Control guidance to operate in a manner to address potential spread of COVID-19 in order for the essential utility services to operate without interruptions. The EPA and the WDNR have both provided guidance for regulated entities if compliance with regulations becomes unfeasible due to the current outbreak of COVID-19. In late June 2020, the EPA announced that COVID-19 guidance sunset on August 31, 2020. MGE has developed contingencies for remaining in compliance during the pandemic and does not expect to rely on state or federal noncompliance relief. However, management cannot predict with certainty whether COVID-19 will disrupt these compliance activities. MGE will continue to build contingencies into compliance operations and communicate with regulators as needed during this unprecedented time.

Ozone National Ambient Air Quality Standards (NAAQS): Remand of EPA's Decision to Give a Partial Attainment to Milwaukee County

In May 2018, the EPA issued a final rule that designated the northeast portion of Milwaukee County as being in nonattainment with the Ozone NAAQS. All other portions of Milwaukee County were deemed in attainment with Ozone NAAQS. The Elm Road Units are located in Milwaukee County, outside the designated nonattainment area. In August 2018, several environmental groups, the City of Chicago, and the State of Illinois filed federal lawsuits challenging several of the EPA's attainment designation decisions, including the partial Milwaukee County designation as being too narrow and not sufficiently protective. In July 2020, the United States District Court of the District of Columbia remanded the partial Milwaukee County attainment designation back to EPA for further explanation. MGE is monitoring the outcome of EPA's remand analysis and how it may affect our Elm Road Units in Milwaukee County. At this time, MGE expects that the 2015 Ozone NAAQS will not have a material effect on its existing plants based on final designations.

EPA's Effluent Limitations Guidelines and Standards for Steam Electric Power Generating Point Source Category

The EPA's promulgated water effluent limitations guidelines and standards for steam electric power plants which focus on the reduction of metals and other pollutants in wastewater from new and existing power plants. The standards were finalized in August 2020. The Elm Road Units must satisfy the rule's requirements no later than December 31, 2023, as determined by the permitting authority. The operator of the Elm Road Units is analyzing the rule's impact and expects to have cost estimates in early 2021. MGE will continue to work with the Elm Road operator to determine the expected costs and timing of compliance. MGE does not expect this rule to have a material effect on Columbia.

Other Matters

ATC

2013 FERC Complaint - In 2013, several parties filed a complaint with the FERC seeking to reduce the base return on equity (ROE) used by MISO transmission owners, including ATC. The complaint provided for a statutory refund period of November 2013 through February 2015. The complaint asserted that the MISO ROE should not exceed 9.15%, that the equity components of hypothetical capital structures should be restricted to 50%, and that the relevant incentive ROE adders should be discontinued. At the time MISO's base ROE was 12.38% and ATC's base ROE was 12.2%. On September 28, 2016, FERC issued an order, for the period November 2013 through February 2015, reducing ATC's base ROE to 10.32%. In November 2019, FERC issued an order to further reduce ATC's base ROE to 9.88%. In May 2020, the FERC issued an order further refining the methodology for setting the ROE that electric utilities are authorized to earn. This increased the ROE from 9.88% to 10.02%. This base ROE is effective for the 2013 FERC complaint period and for all periods following September 2016.

2015 FERC Complaint - In February 2015, several parties filed a complaint with the FERC seeking to reduce the base ROE used by MISO transmission owners, including ATC, to 8.67%. The complaint provided for a statutory refund period of February 2015 through May 2016 with a refund effective date retroactive to the complaint filing date. In June 2016, an administrative law judge issued an initial decision for the complaint that would reduce the transmission owner's base ROE to 9.7%. In November 2019, FERC issued an order dismissing the complaint with the determination that the ROE was reasonable. As a result of this order and the methodology FERC used to determine the applicable ROE in the 2013 FERC complaint, several parties have requested a rehearing by FERC. If FERC denies these requests, the complainants are likely to file an appeal with the appellate court. Any change to ATC's ROE could result in lower equity earnings and distributions from ATC in the future.

In January 2015, FERC accepted the transmission owners' request for a 50 basis-point incentive ROE adder for participating in MISO. The adder became effective January 6, 2015.

As of December 31, 2018, our share of the estimated refund recorded was \$2.5 million, including interest. Following the November 2019 FERC order, our share of ATC's earnings reflects a pre-tax adjustment of \$2.0 million, including interest, related to the 2013 complaint refund period and from September 28, 2016 through December 31, 2019. As a result of the May 2020 FERC order, our share of ATC's earnings reflects a \$0.6 million reduction of our reserve. Additionally, our share of ATC's earnings reflects the derecognition of a possible refund related to the 2015 complaint as ATC considers such a refund to be no longer considered probable due to FERC's November 2019 dismissal of that complaint. However, due to pending requests for rehearing, a loss related to the 2015 complaint remains possible. Our share of the estimated refund for the 2015 complaint is approximately \$2.4 million. As of December 31, 2019, our share of the estimated refund amount reflected a net increase in ATC's earnings with a pre-tax adjustment of \$0.6 million, inclusive of interest. We derived approximately 7.3% and 6.8% of our net income during the nine months ended September 30, 2020 and 2019, respectively, from our investment in ATC.

Adoption of Accounting Principles and Recently Issued Accounting Pronouncements

See Footnote 2 of Notes to Consolidated Financial Statements in this Report for discussion of new accounting pronouncements.

Item 3. Quantitative and Qualitative Disclosures About Market Risk.

MGE Energy and MGE are potentially exposed to market risk associated with interest rates, commodity prices, and equity returns. MGE currently has no exposure to foreign currency risk. MGE manages some risk exposure through risk management policies and the use of derivative instruments. MGE's risk management policy prohibits speculative trading transactions.

Commodity Price Risk

MGE has commodity price risk exposure with respect to the price of natural gas, electricity, coal, emission credits, and oil. MGE's electric operations burn natural gas in several of its peaking power plants and, in many cases, the cost of purchased power is tied to the cost of natural gas. MGE employs established policies and procedures to reduce the market risks associated with changing commodity prices. MGE's commodity risks are substantially mitigated by the current ratemaking process in place for recovering electric fuel cost, purchased energy costs, and the cost of natural gas.

The recovery of MGE's electric fuel costs is subject to fuel rules established by the PSCW. The fuel rules require the PSCW and Wisconsin utilities to defer electric fuel-related costs that fall outside a symmetrical cost tolerance band. Any over or under recovery of the actual costs in a year outside of the symmetrical cost tolerance band is determined in the following year and is then reflected in future billings to electric retail customers. Under the electric fuel rules, MGE is required to defer the benefit of lower costs if the actual electric fuel costs fall outside the lower end of the range and is required to defer costs, less any excess revenues, if the actual electric fuel costs exceed the upper end of the range. Excess revenues are defined as revenues in the year in question that provide MGE with a greater return on common equity than authorized by the PSCW in MGE's latest rate order. The range is defined by the PSCW and has been modified throughout the years based on market conditions and other relevant factors. Currently, MGE is subject to a plus or minus 2% range. MGE assumes the risks and benefits of variances that are within the cost tolerance band. For 2020, \$73.9 million in fuel and purchased power costs are being recovered in rates and are subject to this rule and included in MGE's fuel monitoring level rates. See Footnote 9.b. of the Notes to Consolidated Financial Statements in this Report for additional information.

MGE recovers the cost of natural gas in its gas utility segment through the purchased gas adjustment clause (PGA). Under the PGA, MGE is able to pass through to its gas customers the cost of gas. If the commodity costs of gas exceed a monthly benchmark amount, the excess amount is subject to a prudence review and approval by the PSCW before it can be passed through to customers.

MGE also reduces price risk caused by market fluctuations via physical contracts and financial derivative contracts, including futures, swaps, options, forwards, and other contractual commitments. The maximum length of time over which cash flows related to energy commodities can be hedged under applicable PSCW approvals is four years.

MGE has financial gas and electric commodity contracts to hedge commodity price risk in the gas and electric utility segments. These contracts are primarily comprised of exchange-traded option and future contracts. MGE also holds financial transmission rights (FTRs), which are used to hedge the risk of increased transmission congestion charges. As of September 30, 2020, the fair value of exchange traded derivatives and FTRs exceeded their cost basis by \$2.0 million. Under the PGA clause and electric fuel rules, MGE may include the costs and benefits of the aforementioned fuel price risk management tools in the costs of fuel (natural gas or power). Because these costs or benefits are recoverable, the related unrealized loss or gain has been deferred on the consolidated balance sheets as a regulatory asset or liability, respectively.

MGE has also entered into a purchased power agreement that provides MGE with firm capacity and energy that began on June 1, 2012, and ends on May 31, 2022 (the "base term"). The agreement also allows MGE an option to extend the contract after the base term. The agreement is considered a derivative contract and is recognized at its fair value on the consolidated balance sheets. However, the derivative qualifies for regulatory deferral and is recognized with a corresponding regulatory asset or liability depending on whether the fair value is in a loss or gain position. The fair value of the contract as of September 30, 2020, reflected a loss position of \$16.0 million.

Interest Rate Risk

Both MGE Energy and MGE may have short term borrowings at varying interest rates. MGE issues commercial paper for its short-term borrowings, while MGE Energy draws from its current credit facility to meet its short-term borrowing needs. Borrowing levels vary from period to period depending upon capital investments and other factors. Future short-term interest expense and payments will reflect both future short-term interest rates and borrowing levels. MGE Energy and MGE manage interest rate risk by limiting their variable rate exposure and continually monitoring the effects of market changes on interest rates. MGE is not exposed to changes in interest rates on a substantial portion of its long-term debt until that debt matures and is refinanced at market rates.

Equity Price Risk - Pension-Related Assets

MGE currently funds its liabilities related to employee benefits through trust funds. These funds, which include investments in debt and equity securities, are managed by various third-party investment managers. Changes in the market value of these investments can have an impact on the future expenses related to these liabilities. The value of employee benefit plan assets has increased by approximately 3% during the nine months ended September 30, 2020.

Credit Risk - Counterparty

Credit risk is the loss that may result from counterparty nonperformance. MGE is exposed to credit risk primarily through its merchant energy business. MGE uses credit policies to manage credit risk, which include an established credit approval process, counterparty limits, credit mitigation measures such as collateral or prepayment arrangements, and using netting agreements.

Due to the possibility of extreme volatility in the prices of energy commodities and derivatives, the market value of contractual positions with individual counterparties could exceed established credit limits or collateral provided by those counterparties. If such a counterparty were then to fail to perform its obligations under its contract (for example, fail to deliver the electricity MGE originally contracted for), MGE could sustain a loss that could have a material impact on its financial results.

Additionally, if a counterparty were to default and MGE were to liquidate all contracts with that entity, MGE's credit loss could include: the loss in value of mark-to-market contracts, the amount owed for settled transactions, and additional payments to settle unrealized losses. As of September 30, 2020, no counterparties had defaulted.

MGE is obligated to provide service to all electric and gas customers within its franchised territories. MGE's franchised electric territory includes a 264 square-mile area in Dane County, Wisconsin, and MGE's franchised gas territory includes a service area covering 1,684 square miles in Wisconsin. Based on results for the year ended December 31, 2019, no one customer constituted more than 10% of total operating revenues for MGE Energy and MGE. Credit risk for electric and gas is managed by MGE's credit and collection policies, which are consistent with state regulatory requirements.

Cash, cash equivalents, and customer accounts receivable are the financial instruments that potentially subject MGE Energy and MGE to concentrations of credit risk. MGE Energy and MGE place their cash and cash equivalents with high credit-quality financial institutions. MGE has limited concentrations of credit risk from customer accounts receivable because of the large number of customers and relatively strong economy in its service territory.

Item 4. Controls and Procedures.

During the third quarter of 2020, each registrant's management, including the principal executive officer and principal financial officer, evaluated its disclosure controls and procedures related to the recording, processing, summarization, and reporting of information in its periodic reports that it files with the SEC. These disclosure controls and procedures have been designed to ensure that material information relating to that registrant, including its subsidiaries, is accumulated and made known to that registrant's management, including these officers, by other employees of that registrant and its subsidiaries as appropriate to allow timely decisions regarding required disclosure, and that this information is recorded, processed, summarized, evaluated, and reported, as applicable, within the time periods specified in the SEC's rules and forms. The evaluations take into account changes in the internal and external operating environments that may impact those controls and procedures. Due to the inherent limitations of control systems, not all misstatements may be detected. These inherent limitations include the realities that judgments in decision making can be faulty and breakdowns can occur because of simple error or mistake. Additionally, controls can be circumvented by the individual acts of some persons, by collusion of two or more people, or by management override of the control. Also, MGE Energy does not control or manage certain of its unconsolidated entities and thus, its access and ability to apply its procedures to those entities is more limited than is the case for its consolidated subsidiaries.

As of September 30, 2020, each registrant's principal executive officer and principal financial officer concluded that its disclosure controls and procedures were effective. Each registrant intends to strive continually to improve its disclosure controls and procedures to enhance the quality of its financial reporting.

During the quarter ended September 30, 2020, there were no changes in either registrant's internal controls over financial reporting that materially affected, or are reasonably likely to affect materially, that registrant's internal control over financial reporting.

PART II. OTHER INFORMATION.

Item 1. Legal Proceedings.

MGE Energy and MGE

MGE Energy and its subsidiaries, including MGE, from time to time are involved in various legal proceedings that are handled and defended in the ordinary course of business. See Footnote 8.a. and 8.b. of Notes to Consolidated Financial Statements in this Report for more information.

Item 1A. Risk Factors.

Except as set forth below, during the nine months ended September 30, 2020, there were no material changes to the Risk Factors disclosed in Item 1A – "Risk Factors" in the 2019 Annual Report on Form 10-K.

Pandemic virus or diseases, including COVID-19, could have a material adverse effect on our business, financial condition and liquidity.

The outbreak of the Coronavirus Disease 2019 (COVID-19), and the implemented and evolving steps being taken to address it, could adversely affect our service area, our business, our financial condition and our liquidity. Possible effects include:

- Reduced economic activity impacting the use of electricity and gas services

The continued spread of COVID-19 may have a material adverse impact on the local economy in our service area, which could impact our business, results of operations, and financial condition. Federal, state, and local governments have implemented mitigation measures, including quarantines or closures or reduced operations of businesses, governmental agencies and other institutions. Reduced economic activity can lead to lower consumption of electricity and gas that may not be offset by residential consumption.

- Delay in, and possible loss of, payments for utility service

During the first several months of the pandemic, the PSCW ordered Wisconsin utilities not to charge for late payments and not to disconnect customers for non-payment, which, in combination with the economic hardship caused by quarantine or stay-at-home orders, could result in losses as those payments are received late or not at all. Further, significant delays in those payments could affect our liquidity. Although the PSCW order was lifted in July 2020, we have undertaken to continue to waive late fees until December 31, 2020.

- Regulatory delays

We operate in a regulated business. Delays in regulatory proceedings or the issuance of required permits or variances, due to limited operations, hours or ability to convene necessary meetings, could delay required approvals or permits and affect the timing of activities. The failure to get timely variances could expose us to fines and penalties.

- Regulatory recovery of deferred costs

Certain incurred costs are being deferred as regulatory assets for future recovery and not being recognized in the statements of income, reflecting a March 24, 2020, PSCW Order. These costs can affect our cash, but are not presently recoverable in rates. If recovery of those regulatory assets in customer rates is not approved or is no longer deemed probable, these deferred costs would be recognized as a current period expense, which could be material in the period in which such recognition is required.

- Employee and supplier disruptions

Employee absences and supply interruptions could affect our ability to operate and maintain our system.

- Volatility in the capital markets

Concerns about COVID-19 and its effects have caused, and may continue to cause, significant volatility in the capital markets. Market volatility as a result of COVID-19 may have a material adverse impact on the value of our employee benefits trusts investments, which could impact our costs for those benefits. The price of our common stock has been volatile and has decreased significantly in recent months. The COVID-19 pandemic and the significant uncertainties it has caused for the global economy, business activity, and business confidence have had, and is likely to continue to have, a significant effect on the market price of securities generally, including our securities.

The situation around COVID-19 remains fluid and the potential for a material impact on the results of operations, financial condition, and liquidity increases the longer the virus disrupts the local economy. Although we expect sales for future periods in 2020 to be negatively impacted by the COVID-19 pandemic, we cannot reasonably estimate with any degree of certainty the actual impact COVID-19 may have on our results of operations, financial position, and liquidity. The extent to which the COVID-19 pandemic may impact our business, operating results, financial condition, or liquidity will depend on future developments, including the duration of the outbreak, business and workforce disruptions, and the effectiveness of actions taken to contain and treat the disease.

Moreover, the effects of the COVID-19 pandemic may heighten many of the other risks described in the section entitled "Risk Factors" in the 2019 Annual Report on Form 10-K including, but not limited to, interest rate changes, rating agency actions, governmental actions and market volatility.

We could be adversely affected by production disruptions at our wind generating facilities.

We own and operate wind generating facilities, which generate production tax credits used to reduce our federal tax obligations. Various operating and economic factors, including transmission constraints, unfavorable trends in pricing for wind energy, adverse weather conditions and the breakdown or failure of equipment, could significantly reduce the production tax credits generated by our wind farms, resulting in increased federal income tax expense. We could also be forced to replace lost wind generation capacity with additional power purchases from third parties, potentially leading to increased costs. These factors could have an adverse impact on our financial condition and results of operations, which could be material depending upon the cause of the disruption and its duration.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.

Issuer Purchases of Equity Securities

| Period | Total Number of Shares Purchased | | Average Price Paid per Share | Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs ^(a) | Maximum number (or Approximate Dollar Value) of Shares That May Yet Be Purchased Under the Plans or Programs ^(a) |
|----------------------|----------------------------------|------------------------------|------------------------------|---|---|
| | Total Number of Shares Purchased | Average Price Paid per Share | | | |
| July 1-31, 2020 | 8,392 | \$ 65.21 | - | - | |
| August 1-31, 2020 | 9,312 | 66.22 | - | - | |
| September 1-30, 2020 | 42,953 | 65.07 | - | - | |
| Total | 60,657 | \$ 65.27 | - | - | |

- (a) Under the MGE Energy, Inc. Direct Stock Purchase and Dividend Reinvestment Plan (Stock Plan), common stock shares deliverable to plan participants may be either newly issued shares or shares purchased on the open market, as determined from time to time by MGE Energy. During 2020, MGE Energy's transfer agent used open market purchases to provide shares to meet obligations to participants in the Stock Plan. The shares are purchased on the open market through the transfer agent's securities broker-dealer and then are reissued under the Stock Plan as needed to meet share delivery requirements. The volume and timing of share repurchases in the open market depends upon the level of dividend reinvestment and optional share purchases being made from time to time by plan participants. As a result, there is no specified maximum number of shares to be repurchased and no specified termination date for the repurchases. All shares issued through the Stock Plan, whether newly issued or open market purchases, are sold pursuant to a registration statement that was filed with the SEC and is currently effective.

Item 4. Mine Safety Disclosures.

Not applicable to MGE Energy and MGE.

Item 5. Other Information.

Not applicable to MGE Energy and MGE.

Item 6. Exhibits.

| <u>Ex. No.</u> | <u>Exhibit Description</u> |
|----------------|--|
| 31.1 * | Certifications Pursuant to Rule 13a-14(a) and 15d-14(a) of the Securities Exchange Act of 1934 filed by Jeffrey M. Keebler for MGE Energy, Inc. |
| 31.2 * | Certifications Pursuant to Rule 13a-14(a) and 15d-14(a) of the Securities Exchange Act of 1934 filed by Jared J. Bushek for MGE Energy, Inc. |
| 31.3 * | Certifications Pursuant to Rule 13a-14(a) and 15d-14(a) of the Securities Exchange Act of 1934 filed by Jeffrey M. Keebler for Madison Gas and Electric Company |
| 31.4 * | Certifications Pursuant to Rule 13a-14(a) and 15d-14(a) of the Securities Exchange Act of 1934 filed by Jared J. Bushek for Madison Gas and Electric Company |
| 32.1 ** | Certifications Pursuant to Section 1350 of Chapter 63 of Title 18 United States Code (Sarbanes-Oxley Act of 2002) filed by Jeffrey M. Keebler for MGE Energy, Inc. |
| 32.2 ** | Certifications Pursuant to Section 1350 of Chapter 63 of Title 18 United States Code (Sarbanes-Oxley Act of 2002) filed by Jared J. Bushek for MGE Energy, Inc. |
| 32.3 ** | Certifications Pursuant to Section 1350 of Chapter 63 of Title 18 United States Code (Sarbanes-Oxley Act of 2002) filed by Jeffrey M. Keebler for Madison Gas and Electric Company |
| 32.4 ** | Certifications Pursuant to Section 1350 of Chapter 63 of Title 18 United States Code (Sarbanes-Oxley Act of 2002) filed by Jared J. Bushek for Madison Gas and Electric Company |
| 101.INS | XBRL Instance |
| 101.SCH | XBRL Taxonomy Extension Schema |
| 101.CAL | XBRL Taxonomy Extension Calculation |
| 101.DEF | XBRL Taxonomy Extension Definition |
| 101.LAB | XBRL Taxonomy Extension Labels |
| 101.PRE | XBRL Taxonomy Extension Presentation |
| 104.1 | Included in the cover page, formatted in Inline XBRL |
| * | Filed herewith. |
| ** | Furnished herewith. |

Signatures - MGE Energy, Inc.

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

MGE ENERGY, INC.

Date: November 5, 2020 /s/ Jeffrey M. Keebler
Jeffrey M. Keebler
Chairman, President and Chief Executive Officer
(Duly Authorized Officer)

Date: November 5, 2020 /s/ Jared J. Bushek
Jared J. Bushek
Vice President - Finance, Chief Information Officer and Treasurer
(Chief Financial Officer)

Date: November 5, 2020 /s/ Tamara J. Johnson
Tamara J. Johnson
Vice President - Accounting and Controller
(Chief Accounting Officer)

Signatures – Madison Gas and Electric Company

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

MADISON GAS AND ELECTRIC

Date: November 5, 2020 /s/ Jeffrey M. Keebler
Jeffrey M. Keebler
Chairman, President and Chief Executive Officer
(Duly Authorized Officer)

Date: November 5, 2020 /s/ Jared J. Bushek
Jared J. Bushek
Vice President - Finance, Chief Information Officer and Treasurer
(Chief Financial Officer)

Date: November 5, 2020 /s/ Tamara J. Johnson
Tamara J. Johnson
Vice President - Accounting and Controller
(Chief Accounting Officer)